

Chapter 2

Test Bank Questions

Multiple Choice

1. Which is not an example of a primary social category?
 - a. Religion
 - b. Race
 - c. Gender
 - d. Age

2. The part of the brain that is likely involved in primary social categorization is the:
 - a. Cerebral cortex
 - b. Hippocampus
 - c. Amygdala
 - d. Brain stem

3. The solo status effect (e.g., being the only Asian student in a class) on others' perceptions is most related to which factor that guides social categorization?
 - a. Accessibility
 - b. Perceived threat
 - c. Perceptual similarity
 - d. All of the above

4. Social groups that we are not members of are called:
 - a. Ingroups
 - b. Outgroups
 - c. Reference groups

5. Which statement is not true about social categorization? Social categorization:
 - a. Always operates automatically.
 - b. Economizes social thinking.
 - c. Frees up resources for other cognitive tasks.
 - d. Guides social judgments.

6. Where do stereotypes come from?
 - a. Personal exposure to members of that group.
 - b. Distinctive members of a group.
 - c. Socialization agents
 - d. All of the above

7. Banaji and Hardin (1996) found that participants made faster associations between gendered role words (father, nurse) and gendered pronouns (his, her) when:
 - a. The words were gender inconsistent.
 - b. The words were gender consistent.
8. Research shows that when participants are made cognitively busy with other tasks, they
 - a. Do more automatic stereotyping
 - b. Do less automatic stereotyping
 - c. Cognitive business is unrelated to stereotyping.
9. In what context are you most likely to view an elderly person in stereotypic terms?
 - a. When you see the person at the health club.
 - b. When you see the person at church.
 - c. When you see the person at the mall.
 - d. When you see the person in a nursing home.
10. Cultural stereotypes are most often instilled through:
 - a. Personal exposure to members of that group.
 - b. Distinctive behavior from members of that group.
 - c. Socialization through parents, friends, and the media.
 - d. All of the above.
11. Stereotyping others to help explain and justify their disadvantage is consistent with:
 - a. Just world belief
 - b. The illusory correlation
 - c. Solo status
 - d. Subtyping
12. When confronted with an individual who doesn't fit with our stereotype for that group, what are we likely to do?
 - a. Revise our stereotype to include that person's characteristics.
 - b. Ignore that person and simply reaffirm our stereotype.
 - c. Subtype that person into a more specialized group.
13. Stereotypes perpetuate themselves because:
 - a. We tend to notice people who reinforce the stereotype.
 - b. Stereotypes have a bit of accuracy in them.
 - c. Stereotype-inconsistent group members can be subtyped into their own group.
 - d. All of the above.
14. Thinking that "they're all the same" about outgroup members reflects the:
 - a. Ultimate attribution error
 - b. Subtyping
 - c. Outgroup homogeneity effect

- d. None of the above
15. Generally, in explaining the behavior of outgroup members we cite _____ but use _____ to explain the ingroup's actions.
- a. Situational; dispositional
 - b. Dispositional; situational
 - c. We explain the behavior of ingroup and outgroup members in the same way.
16. Which group is most connected with a positive stereotype?
- a. Asian Americans
 - b. Gay males
 - c. Poor people
 - d. Obese people
17. According to the principle of hypodescent, which person would be categorized as Black?
- a. Someone with 2 Black parents
 - b. Someone with 1 Black and 1 White parent
 - c. Someone with 1 Black and 3 White grandparents
 - d. All of the above
18. We are most likely to categorize _____.
- a. A happy outgroup face.
 - b. A threatening outgroup face.
 - c. A happy ingroup face.
 - d. A threatening ingroup face.
19. Which interaction goal did Richeson and Ambady (2001) find diminished stereotyping?
- a. Evaluate their partner
 - b. Allow their partner to evaluate them
 - c. Cooperate with their partner
 - d. Compete with their partner
20. According to research, who is most likely to have an accurate stereotype of the outgroup?
- a. A minority group member
 - b. A majority group member
 - c. All stereotypes are equally inaccurate.

True-False

1. TRUE or FALSE. Categorizing someone as either young or old occurs in less than a second.

2. TRUE or FALSE. A stereotype is a set of beliefs about the members of a social group.
3. TRUE or FALSE. All stereotypes are negative.
4. TRUE or FALSE. Stereotypes contain more situational than dispositional content.
5. TRUE or FALSE. The ultimate attribution error occurs when we hold outgroup members more responsible for the behavior than ingroup members.
6. TRUE or FALSE. Social categories that are accessible—that we use often—take precedence over those we use infrequently.
7. TRUE or FALSE. Automatic stereotyping is inevitable.
8. TRUE or FALSE. People who believe in a just world tend to assume that poor people are victims of unemployment.
9. TRUE or FALSE. Stereotypes cause us to assume that groups (e.g., men and women) are more different than they actually are.
10. TRUE or FALSE. Research on hypodescent shows that it takes more evidence to categorize a mixed-race person as White than it does to categorize the person as Black.

Short Answer

1. Using one of the factors that guides social categorization (perceptual similarity, accessibility, or perceived threat), explain how you would categorize a person who walks with a cane or walker.
2. Give an example of a group that is positively stereotyped and describe the stereotypical beliefs held about members of that group.
3. What are 2 consequences of stereotyping for our perceptions of others?
4. What is hypodescent? How does it affect our perceptions of mixed-race people?
5. Why do you think it is harder to identify our outgroups than our ingroups?

Essay

1. Referring to the concept of solo status, discuss how school uniforms affect social categorization of students by other students and by teachers.
2. Show how a stereotype is both a useful cognitive tool and a source of prejudice.

3. Explain how subtyping works and why it enables stereotypes to persist.
4. Asian Americans are often thought of as the “model minority”. Discuss the source of that label, and why being positively stereotyped may be as limiting as being negatively stereotyped.
5. Discuss how we use stereotypes about others to define ourselves.

ANSWERS

Multiple choice

1. A
2. C
3. C
4. B
5. B
6. D
7. B
8. B
9. D
10. C
11. A
12. C
13. D
14. C
15. B
16. A
17. D
18. B
19. C
20. A

True-False

1. True
2. True
3. False
4. False
5. True
6. True
7. False
8. False
9. True
10. True