Personal Finance, $4 e$ (Madura)
Chapter 2 Planning with Personal Financial Statements
2.1 Personal Cash Flow Statement
True or False

1) For most people, the first obstacle is to correctly assess their true net income.
Answer: FALSE
Diff: 2 Page Ref: 24
Question Status: Existing/Old
2) Salary or wages are the only cash inflows for working people.
Answer. FALSE
Diff: 1 Page Ref: 25
Question Status: Existing/Old
3) Cash outflows represent your liabilities such as the pay-off on your car or home.
Answer: FALSE
Diff: 3 Page Ref: 25
Question Status: Existing/Old
4) Net cash flows are the difference between cash inflows and cash outflows and can be eitherpositive or negative.
Answer: TRUE
Diff: 1 Page Ref: 27
Question Status: Existing/Old
Multiple Choice
5) The personal cash flow statement measures
A) the rate of cash flow.
B) cash outflows only.
C) cash inflows and outflows.
D) cash inflows only.
Answer: C
Diff: 2 Page Ref: 25
Question Status: Existing/Old
6) The cash flow statement reports a person's or family's
A) net worth.
B) current income and payments.
C) plan for borrowing.
D) value of investments.
Answer: B
Diff: 1 Page Ref: 25
Question Status: Existing/Old
7) Creating a cash flow statement requires that you determine
A) assets.
B) liabilities.
C) cash used for expenses.
D) market value of investments.

Answer: C
Diff: 2 Page Ref: 25
Question Status: Existing/Old
4) Which of the following is not a cash inflow?
A) Interest received
B) Dividend income
C) Car payment
D) Salary

Answer: C
Diff: 1 Page Ref: 25
Question Status: Existing/Old
5) Jim has $\$ 1,000$ income from his job and $\$ 200$ stock dividend income this month. This month Jim has rent and utilities of $\$ 300$ and he spent $\$ 300$ on groceries and $\$ 200$ on clothing. What is his cash inflow this month?
A) $\$ 1,200$
B) $\$ 400$
C) $\$ 600$
D) $\$ 500$

Answer: A
Diff: 2 Page Ref: 25
Question Status: Existing/Old
6) Cash outflows are also called
A) assets.
B) expenses.
C) income.
D) liabilities.

Answer: B
Diff: 1 Page Ref: 25
Question Status: Existing/Old
7) Which of the following is not a cash outflow?
A) Salary
B) Rent
C) Telephone bill
D) Car payment

Answer: A
Diff: 1 Page Ref: 25-26
Question Status: Existing/Old
8) Jeff has a $\$ 1,000$ salary and a $\$ 100$ dividend income this month. This month Jim has rent and utilities of $\$ 300$ and he spent $\$ 200$ on groceries and $\$ 100$ on clothing. What is his net cash flow this month?
A) $\$ 400$
B) $\$ 600$
C) $\$ 500$
D) $\$ 1,100$

Answer: C
Diff: 2 Page Ref: 26
Question Status: Existing/Old
Short Answer

1) If you prepare a document that shows your cash inflows and cash outflows it is called a(n)
$\qquad$
Answer: personal cash flow statement
Page Ref: 25
Question Status: Existing/Old
Matching

## Match the following:

A) measures cash inflows and outflows
B) summary of assets, liabilities, and net worth
C) property and land
D) the difference between cash inflows and outflows
E) items owned by a household such as a home or car

1) cash flow statement

Question Status: Existing/Old
2) household assets

Question Status: Existing/Old
3) balance sheet

Question Status: Existing/Old
4) net cash flows

Question Status: Existing/Old
5) real estate

Question Status: Existing/Old
Answers: 1) A 2) E 3) B 4) D 5) C

### 2.2 Factors That Affect Cash Flows

True or False

1) Cash inflows tend to be higher for younger individuals and lower for individuals in their 50 s . Answer: FALSE
Diff: 1 Page Ref: 27
Question Status: Existing/Old
2) Individuals who switch from a low-demand industry to a high-demand industry usually earn higher incomes.
Answer: TRUE
Diff: 1 Page Ref: 27
Question Status: Existing/Old
3) During the final stage in the life cycle, retirement, people experience higher incomes from their demanding careers.
Answer: FALSE
Diff: 1 Page Ref: 27
Question Status: Existing/Old
4) Some people with large incomes spend their entire paychecks within a few days, while others with small incomes may be big savers.
Answer: TRUE
Diff: 2 Page Ref: 28
Question Status: Existing/Old
Multiple Choice
5) Which cash inflow will probably be discontinued after retirement?
A) Dividend and interest received from investments
B) Pension payments
C) Salary
D) Social Security benefits

Answer: C
Diff: 1 Page Ref: 27
Question Status: Existing/Old
2) Which of the following usually affects cash inflows the most?
A) The education and income of your parents
B) Your job skills
C) Your personal consumption behavior
D) The size of your family

Answer: B
Diff: 2 Page Ref: 27
Question Status: Existing/Old
3) Cash inflows tend to be the highest in which of the following?
A) College
B) Retirement
C) 20 years into a career
D) First job out of college

Answer: C
Diff: 1 Page Ref: 27
Question Status: Existing/Old
4) All of the following affect cash outflows except
A) the size of the family.
B) your age.
C) your education level.
D) your personal consumption behavior.

Answer: C
Diff: 2 Page Ref: 28
Question Status: Existing/Old
5) If both a husband and wife are employed, their consumption behavior will
A) increase.
B) decrease.
C) stay the same.
D) None of the above; the employment of spouses is unrelated to consumption behavior.

Answer: A
Diff: 1 Page Ref: 28
Question Status: Existing/Old
6) Cash flow can be increased by all of the following except
A) increasing credit card purchases.
B) working overtime.
C) selling stock.
D) getting a second job.

Answer: A
Diff: 1 Page Ref: 27
Question Status: Existing/Old

### 2.3 Creating a Budget

## True or False

1) A personal cash flow statement is usually the starting point for an individual's or family's budget.
Answer: TRUE
Diff: 2 Page Ref: 28
Question Status: Existing/Old
2) One advantage of budgeting several months in advance is that you will be warned of potential deficiencies and can determine how to cover them.
Answer: TRUE
Diff: 1 Page Ref: 30
Question Status: Existing/Old
3) The most common error people make is to underestimate cash inflows and overestimate cash outflows.
Answer: FALSE
Diff: 3 Page Ref: 30
Question Status: Existing/Old
4) Detecting future cash flow overages and deficiencies in cash inflows and outflows improves with practice in the budgeting process.
Answer: TRUE
Diff: 1 Page Ref: 30
Question Status: Existing/Old
5) One of the problems in making a monthly budget is that some expenses fluctuate quite a bit from month to month.
Answer: TRUE
Diff: 1 Page Ref: 30-31
Question Status: Existing/Old
6) A three-month budget is easier to prepare, anticipates large and unusual expenditures, and gives a better picture than a twelve-month budget.
Answer: FALSE
Diff: 2 Page Ref: 31
Question Status: Existing/Old
7) Getting financial help from family and friends is easy and should be one of your first options in case of emergencies.
Answer: FALSE
Diff: 2 Page Ref: 34
Question Status: Existing/Old
8) Careful budgeting and controlled spending lead to self-reliance and a feeling of financial freedom.
Answer: TRUE
Diff: 1 Page Ref: 34
Question Status: Existing/Old

## Multiple Choice

1) Many individuals tend to $\qquad$ their cash inflows and $\qquad$ their outflows.
A) underestimate; overestimate
B) overestimate; underestimate
C) minimize; maximize
D) not know; accurately know

Answer: B
Diff: 3 Page Ref: 30
Question Status: Existing/Old
2) A budget will not do which of the following?
A) Help determine if cash outflows will be sufficient to cover cash inflows
B) Anticipate cash shortages
C) Determine the excess you have to invest
D) Determine the additional payments you can make to reduce personal debt

Answer: A
Diff: 2 Page Ref: 28-29
Question Status: Existing/Old
3) If you do not budget for unexpected expenses in a given month, you will likely experience a(n)
A) cash shortage.
B) cash surplus.
C) increase in assets.
D) decrease in liabilities.

Answer: A
Diff: 1 Page Ref: 30
Question Status: Existing/Old
4) In budgeting, it is useful to compare $\qquad$ with the budgeted amounts to determine the accuracy or error of the budget and adjust it as necessary.
A) actual inflows
B) actual outflows
C) both actual inflows and outflows
D) current assets

Answer: C
Diff: 2 Page Ref: 30
Question Status: Existing/Old
5) If spending exceeds the amount of your income over a period of time, your best option is probably to
A) reduce your spending.
B) sell some of your assets.
C) increase your work hours.
D) get a second job.

Answer: A
Diff: 1 Page Ref: 30
Question Status: Existing/Old
6) Which of the following is not an appropriate approach to solving the problem of an annual budget deficit?
A) Liquidate enough savings or investments to make up the deficit
B) Increase short-term, flexible expenditure items
C) Renegotiate terms for long-term expense items
D) Increase income by getting an additional part-time job

Answer: B
Diff: 2 Page Ref: 30
Question Status: Existing/Old
Short Answer

1) $A(n)$ $\qquad$ is a forecast of your future cash inflows and outflows.
Answer: budget
Page Ref: 28
Question Status: Existing/Old

## Essay

1) Budgeting is a starting point for developing your financial plan. A good understanding of cash inflows and outflows, or what you make and spend is essential. Describe one way to increase your cash inflows and one way to decrease your personal outflows.
Answer: Increase inflows through more income such as a pay increase or another job. To decrease outflows, cut expenses on a variety of personal expenditures. The answer is subjective and there are a variety of acceptable answers in addition to this basic one.
Page Ref: 28-34
Question Status: Existing/Old

### 2.4 Personal Balance Sheet

True or False

1) Stocks are considered liquid assets since they are easy to sell without a loss in value.

Answer: FALSE
Diff: 2 Page Ref: 35
Question Status: Existing/Old
2) Long-term liabilities are debts that will be paid at least three years into the future.

Answer: FALSE
Diff: 1 Page Ref: 36
Question Status: Existing/Old
3) A high debt ratio indicates an excessive amount of debt and should be reduced over time to avoid any debt repayment problems.
Answer: TRUE
Diff: 2 Page Ref: 40
Question Status: Existing/Old
Multiple Choice

1) Which one of the following is a liquid asset?
A) Cash in a savings account
B) A swimming pool
C) Real estate
D) Stock held in an IRA

Answer: A
Diff: 2 Page Ref: 35
Question Status: Existing/Old
2) Liquid assets refers to
A) the earnings on savings.
B) the ease of converting a financial resource into cash without a loss in value.
C) the amount of insurance coverage a person has.
D) a person's inability to pay his or her debt.

Answer: B
Diff: 2 Page Ref: 35
Question Status: Revised
3) Which of the following would increase your liquid assets?
A) Buying a new car
B) Making regular deposits to a savings account at your bank
C) Buying rental property
D) Putting more of your salary in a 401(k)

Answer: B
Diff: 1 Page Ref: 35
Question Status: Existing/Old
4) Which of the following is not a liquid asset?
A) Cash in your pocket
B) Money in a savings account
C) Corporate stock you own outright
D) Money in your checking account

Answer: C
Diff: 2 Page Ref: 36
Question Status: Existing/Old
5) Which of the following is not considered an asset for a family?
A) Cash in a checking account
B) A mortgaged home
C) A leased car
D) Furniture

Answer: C
Diff: 2 Page Ref: 35-36
Question Status: Existing/Old
6) Property such as a person's home, car, and furniture is called
A) liquid assets.
B) household assets.
C) major property assets.
D) investment assets.

Answer: B
Diff: 1 Page Ref: 35
Question Status: Existing/Old
7) Investment assets are all of the following except
A) stocks.
B) automobiles.
C) bonds.
D) rental property.

Answer: B
Diff: 1 Page Ref: 36
Question Status: Existing/Old
8) When a person owns corporate stocks, government or corporate bonds, or mutual funds, these are called
A) liquid assets.
B) household assets.
C) investment assets.
D) retirement assets.

Answer: C
Diff: 1 Page Ref: 36
Question Status: Existing/Old
9) Which of the following is not a true statement about mutual funds?
A) They are managed by professional managers
B) Proceeds are only invested in stocks
C) Minimum investment is required
D) The value of shares is reported in The Wall Street Journal

Answer: B
Diff: 2 Page Ref: 36
Question Status: Existing/Old
10) Balance sheet assets should be valued at
A) original purchase price.
B) replacement value.
C) insured value.
D) fair market value.

Answer: D
Diff: 2 Page Ref: 35
Question Status: Existing/Old
11) Bills that are to be paid off within a year are called
A) short-term liabilities.
B) one-year liabilities.
C) current liabilities.
D) insignificant bills.

Answer: C
Diff: 2 Page Ref: 36
Question Status: Existing/Old
12) Liabilities can be calculated by
A) adding assets plus net worth.
B) subtracting net worth from assets.
C) adding assets plus income.
D) subtracting expenses from assets.

Answer: B
Diff: 3 Page Ref: 36
Question Status: Existing/Old
13) Liabilities include all of the following except
A) this year's monthly car payments on a three-year loan.
B) the total mortgage on a home.
C) the amount due on a credit card.
D) the pay-off on a student loan.

Answer: A
Diff: 2 Page Ref: 36
Question Status: Existing/Old
14) Student loans, car loans, and housing loans are good examples of
A) long-term liabilities.
B) current liabilities.
C) short-term debts.
D) personal obligations.

Answer: A
Diff: 1 Page Ref: 36
Question Status: Existing/Old
15) The difference between assets and liabilities is called
A) surplus.
B) deficit.
C) net income.
D) net worth.

Answer: D
Diff: 1 Page Ref: 36
Question Status: Existing/Old
16) Another term for your wealth calculated by deducting money that you owe from the value of the things you own is
A) gross income.
B) net income.
C) net property.
D) net worth.

Answer: D
Diff: 1 Page Ref: 36
Question Status: Existing/Old
17) A personal balance sheet presents
A) amounts budgeted for spending.
B) income and expenses for a period of time.
C) earnings on savings and investments.
D) items owned and amounts owed.

Answer: D
Diff: 2 Page Ref: 34-35
Question Status: Existing/Old
18) A personal balance sheet summarizes
A) income and expenses.
B) cash inflows and outflows.
C) assets, net worth, and income.
D) assets, liabilities, and net worth.

Answer: D
Diff: 2 Page Ref: 35
Question Status: Existing/Old
19) In the balance sheet, $a(n)$ $\qquad$ in assets $\qquad$ net worth.
A) increase; increases
B) decrease; increases
C) Both A and D are correct.
D) decrease; decreases

Answer: C
Diff: 2 Page Ref: 36
Question Status: Existing/Old
20) Jennifer has assets of $\$ 100,000$ and $\$ 10,000$ of debt. She could
A) borrow more money, since her debt ratio is low.
B) apply for a bank loan, but expect to be turned down.
C) borrow approximately $\$ 200,000$ at below market rates.
D) not borrow more money until she paid off her current debt.

Answer: A
Diff: 2 Page Ref: 40
Question Status: Existing/Old
21) The current financial position of an individual or family is best presented with the use of a A) budget.
B) cash flow statement.
C) balance sheet.
D) bank statement.

Answer: C
Diff: 2 Page Ref: 35
Question Status: Existing/Old
22) Your current liquidity ratio is 2.0 . If you take money out of your savings account to pay off a credit card your liquidity ratio will
A) increase.
B) decrease.
C) stay the same.
D) More data is needed to determine what affect this action will have.

Answer: A
Diff: 3 Page Ref: 40
Question Status: Existing/Old
23) If you sell stock from your portfolio to pay off your car loan, your debt ratio of 0.5 will
A) increase.
B) decrease.
C) stay the same.
D) More data is needed to determine what affect this action will have.

Answer: B
Diff: 3 Page Ref: 40
Question Status: Existing/Old
24) Nancy has $\$ 40,000$ of annual disposable income and saves $\$ 8,000$ a year. Her savings rate is
A) $5 \%$.
B) $12 \%$.
C) $17 \%$.
D) $20 \%$.

Answer: D
Diff: 1 Page Ref: 40
Question Status: Existing/Old
25) If you save the same dollar amount from each paycheck during your career as your income increases, your savings rate will
A) increase.
B) decrease.
C) stay the same.
D) More data is needed to determine what affect this action will have.

Answer: B
Diff: 2 Page Ref: 40
Question Status: Existing/Old
26) If Jo Ann had $\$ 4,000$ in liquid assets and $\$ 1,000$ in current liabilities, she would have a liquidity ratio of
A) 0.25 .
B) 4.0 .
C) 1,000 .
D) 4,000 .

Answer: B
Diff: 3 Page Ref: 40
Question Status: Existing/Old
27) A low liquidity ratio means
A) that you have very few debts.
B) that liquid assets are increasing faster than current debt.
C) that you probably will have trouble paying your current bills.
D) that you have many liquid assets.

Answer: C
Diff: 2 Page Ref: 40
Question Status: Existing/Old
28) Paying cash for an Alaskan cruise would
A) increase assets.
B) decrease assets.
C) increase net worth.
D) decrease liabilities.

Answer: B
Diff: 1 Page Ref: 35
Question Status: Existing/Old
29) Paying off a credit card with cash will have the following effect on net worth.
A) Increase
B) Decrease
C) No effect
D) Insufficient data

Answer: C
Diff: 2 Page Ref: 36
Question Status: Existing/Old
30) Which of the following will not increase your liquidity ratio?
A) Purchasing a stereo on credit
B) Paying off a credit card
C) Selling stock for a gain
D) More data needed

Answer: D
Diff: 3 Page Ref: 40
Question Status: Existing/Old
31) If your current debt to asset ratio is $50 \%$, which of the following will increase it?
A) Taking out a home equity loan
B) Buying a car with cash
C) Paying off a student loan
D) Buying stock with cash

Answer: C
Diff: 3 Page Ref: 40
Question Status: Existing/Old
Short Answer

1) The cash in your wallet, your checking account balance, and your savings account comprise your $\qquad$ assets.
Answer: liquid
Page Ref: 35
Question Status: Existing/Old
2) If your monthly disposable income equals $\$ 1,500$ and you currently save $\$ 500 /$ month, your savings rate is $\qquad$ .
Answer: 33\%
Page Ref: 40
Question Status: Existing/Old

## Matching

## Match the following:

A) debt paid within a year
B) certificates representing partial ownership of a firm
C) shares of a portfolio comprised of stocks and bonds
D) certificates issued by borrowers to raise funds
E) financial assets that can be easily sold without a loss

1) liquid assets

Question Status: Existing/Old
2) bonds

Question Status: Existing/Old
3) stocks

Question Status: Existing/Old
4) mutual funds

Question Status: Revised
5) current liabilities

Question Status: Existing/Old
Answers: 1) E 2) D 3) B 4) C 5) A
Essay

1) List three components of your personal balance sheet and two components of your income statement.
Answer: The balance sheet includes assets, liabilities, and net worth. The income statement includes income and expenses.
Page Ref: 35-36
Question Status: Existing/Old
2) Determine if the following are liquid assets or household assets by placing an L or H beside the following.
$\square$
$\square$
$\square$

Car
Home
Checking account
Furniture
Cash
Answer:
$\underline{\mathrm{H}} \quad \mathrm{Car}$
H Home
L Checking account
$\underline{\mathrm{H}}$ Furniture
L Cash
$\underline{L} \quad$ Savings account
Page Ref: 35
Question Status: Existing/Old
3) Judy has cash inflows of $\$ 3,000$ for the month of June. Her expenses or cash outflows were $\$ 4,000$. What is her net cash flow? List two options for Judy to meet her financial obligations in June. What is the effect (increase or decrease) of these options on her assets and liabilities?
Answer: Net cash flow is a negative $\$ 1,000$. Her options include taking money out of her investments (asset reduction) or borrowing money (increase liabilities).
Page Ref: Various
Question Status: Existing/Old
4) Jerry has assets of $\$ 200,000$, a net worth of $\$ 150,000$, and an annual income of $\$ 100,000$. What are Jerry's liabilities?
(a) $\$ 100,000$
(b) $\$ 250,000$
(c) $\$ 50,000$
(d) $\$ 450,000$

Answer: (c) $\$ 200,000-\$ 150,000=\$ 50,000$
Page Ref: 36
Question Status: Existing/Old
5) If you have current assets of $\$ 20,000$ and current liabilities of $\$ 10,000$, then you
(a) have a current liquidity ratio of 2 .
(b) are in poor shape with a liquidity ratio of 0.5 .
(c) may have trouble paying your bills depending on their due dates.
(d) are overextended by $\$ 10,000$

Answer: (a) $\$ 20,000 / \$ 10,000=2$
Page Ref: 40
Question Status: Existing/Old
6) A family with $\$ 45,000$ in assets and $\$ 22,000$ in liabilities would have a net worth of
(a) $\$ 45,000$.
(b) $\$ 23,000$.
(c) $\$ 22,000$.
(d) $\$ 67,000$.

Answer: (b) $\$ 45,000-\$ 22,000=\$ 23,000$
Page Ref: 36
Question Status: Existing/Old
7) David's liquidity ratio is 3.0 . He has $\$ 1,000$ in current liabilities. Therefore, he has $\qquad$ worth of liquid assets.
(a) $\$ 3,000$
(b) $\$ 333$
(c) $\$ 4,000$
(d) $\$ 700$

Answer: (a)
$\mathrm{x} / \$ 1,000=3.0$
$\mathrm{x}=\$ 3,000$
Page Ref: 40
Question Status: Existing/Old
2.5 How Budgeting Fits Within Your Financial Plan

True or False

1) Your net worth can change even if your net cash flows are zero.

Answer: TRUE
Diff: 3 Page Ref: 41
Question Status: Existing/Old
Multiple Choice

1) Which of the following actions will not increase your net worth?
A) Country club dues paid monthly
B) Contributions to a mutual fund paid monthly
C) Car payments paid monthly
D) Home mortgage payments paid monthly

Answer: A
Diff: 3 Page Ref: 41
Question Status: Existing/Old
2) A person's net worth would increase as a result of
A) reducing amounts owed to others.
B) reducing earnings.
C) decreasing the value of assets.
D) increasing spending on current living expenses.

Answer: A
Diff: 2 Page Ref: 41
Question Status: Existing/Old
3) The net worth of an individual or family can be increased by
A) increasing spending.
B) increasing liabilities.
C) decreasing assets.
D) increasing income.

Answer: D
Diff: 1 Page Ref: 41
Question Status: Existing/Old
4) The best measure of a person's or family's wealth is
A) the amount of salary earned annually.
B) net worth.
C) the total dollar value of investment assets.
D) the market value of real estate including the personal home.

Answer: B
Diff: 1 Page Ref: 41
Question Status: Existing/Old
Short Answer

1) If your net cash inflows exceed your net cash outflows, you can increase your net worth by investing the difference in more $\qquad$ .
Answer: assets
Page Ref: 41
Question Status: Existing/Old

## Essay

1) If your cash outflows are $\$ 600$ and your cash inflows are $\$ 1,000$, you can increase your net worth by:
(a) $\$ 1,000$.
(b) $\$ 600$.
(c) $\$ 1,600$.
(d) $\$ 400$.

Answer: (d) $\$ 1,000 \pm \$ 600=\$ 400$
Page Ref: 41
Question Status: Existing/Old

