## OVERVIEW OF BRIEF EXERCISES, EXERCISES, AND CRITICAL THINKING CASES

| Brief Exercises | Topic | Learning Objectives | Skills |
| :---: | :---: | :---: | :---: |
| B. Ex. 2.1 | Recording transactions | 2-3 | Analysis, communication |
| B. Ex. 2.2 | Recording transactions | 2-3 | Analysis, communication |
| B. Ex. 2.3 | Computing retained earnings | 2-4 | Analysis |
| B. Ex. 2.4 | Computing total liabilities | 2-4 | Analysis |
| B. Ex. 2.5 | Computing net income | 2-5 | Analysis |
| B. Ex. 2.6 | Computing net income | 2-5 | Analysis |
| B. Ex. 2.7 | Computing change in cash | 2-6 | Analysis |
| B. Ex. 2.8 | Alternative forms of equity | 2-8 | Analysis |
| B. Ex. 2.9 | Alternative forms of equity | 2-8 | Analysis |
| B. Ex. 2.10 | Articulation of financial statements | 2-7 | Analysis |
| Exercises | Topic | Learning Objectives | Skills |
| 2.1 | Real World: American Airlines, <br> Boston Redsox <br> Nature of assets and liabilities | 2-3 | Communication |
| 2.2 | Preparing a balance sheet | 2-4 | Analysis |
| 2.3 | Preparing a balance sheet | 2-4 | Analysis |
| 2.4 | Accounting principles and asset valuation | 2-2 | Communication, judgment |
| 2.5 | Using the accounting equation | 2-3 | Analysis |
| 2.6 | Accounting equation | 2-3 | Analysis |
| 2.7 | Effects of business transactions | 2-3 | Analysis |
| 2.8 | Forms of business organizations | 2-8 | Analysis |
| 2.9 | Factors contributing to solvency | 2-9 | Analysis, judgment |
| 2.10 | Professional judgment | 2-2 | Communication |
| 2.11 | Statement of cash flows | 2-6 | Analysis |
| 2.12 | Income statement | 2-5 | Analysis |
| 2.13 | Income statement | 2-5 | Analysis |
| 2.14 | Statement of cash flows | 2-6 | Analysis |
| 2.15 | Window dressing financial statement | 2-9 | Analysis |
| 2.16 | Real World: Home Depot <br> Home Depot financial statements | $\begin{gathered} 2-4 \text { through } \\ 2-6 \end{gathered}$ | Analysis, communication |
| 2.17 | Real World: McKesson Corporation Assessing financial results | 2-5 | Analysis, communication |

[^0]| Problems Sets A, B | Topic | Learning Objectives | Skills |
| :---: | :---: | :---: | :---: |
| 2.1 A,B | Preparing and evaluating a balance sheet | 2-4 | Analysis, communication |
| 2.2 A,B | Effects of transactions | 2-3 | Analysis |
| 2.3 A,B | Effects of transactions | 2-3 | Analysis |
| 2.4 A,B | Effects of transactions | 2-3 | Analysis |
| 2.5 A,B | Preparing a balance sheet, effects of transactions | 2-4 | Communication, judgment |
| 2.6 A,B | Preparing a balance sheet, effects of transactions | 2-4 | Analysis, communication |
| 2.7 A,B | Preparing a balance sheet and statement of cash flows, effects of transactions of cash flows, effects of transactions | $\begin{gathered} 2-3,2-4, \\ 2-6 \end{gathered}$ | Analysis, communication |
| 2.8 A,B | Preparing financial statements, effects of of transactions, evaluating solvency | $\begin{gathered} 2-4,2-5, \\ 2-6 \end{gathered}$ | Analysis, communication |
| 2.9 A,B | Preparing a balance sheet, discussion of GAAP | 2-4, 2-8 | Analysis, communication, judgment |
| 2.10 A,B | Preparing a balance sheet, discussion of GAAP | $2-2,2-4$ | Analysis, communication, judgment |

## Critical Thinking Cases

| 2.1 | Prepare a realistic balance sheet for a hypothetical entity | 2-4 | Judgment |
| :---: | :---: | :---: | :---: |
| 2.2 | Real World: Company of student choice <br> Locate and evaluate the financial statements of a publicly owned company | $\begin{gathered} 2-4,2-5 \\ 2-6 \end{gathered}$ | Analysis, communication, research |
| 2.3 | Using a balance sheet | 2-4 | Analysis, communication judgment |
| 2.4 | Using a statement of cash flows | 2-6 | Analysis, communication, judgment |
| 2.5 | Window dressing | 2-4 | Analysis, communication, judgment |
| 2.6 | Real World: Public Company Accounting Oversight Board (Ethics, fraud \& corporate governance) | 2-4 | Communication, research, technology |
| 2.7 | Real World: Cisco Systems Introduction to EDGAR (Internet) | $2-4,2-5$ | Technology |

Note: Additional Internet assignments for this chapter are available in Appendix B.

## DESCRIPTIONS OF PROBLEMS AND CRITICAL THINKING CASES

Shown below are brief descriptions of each problem and case. These descriptions are accompanied by the estimated time (in minutes) required for completion and by a difficulty rating. The time estimates assume use of the partially filled-in working papers.

## Problems (Sets A and B)

| 2.1 A,B | Rocky Mountain Lodge/Tri-State Lodge <br> Prepare a balance sheet from a list of balance sheet items in <br> random order. Determine the amount of one item as a plug <br> figure. Also evaluate the company's solvency. | $\mathbf{1 5}$ |
| :--- | :--- | :--- |

2.2 A,B Memphis Moving Company/Prosperity

Effects of transactions upon the accounting equation are illustrated in tabular form. Students are asked to write a sentence or two explaining the nature of each transaction.
2.3 A,B Maxwell Communications/Delta Corporation

Show in tabular form the effects of various business transactions upon the accounting equation. (Problem 2-4 is an alternate.)
2.4 A,B Phillips Truck Rental/MaxxTrucking

Show in tabular form the effects of various business transactions upon the accounting equation. (Alternate to Problem 2-3.)

15 Easy

15 Medium

15 Medium

## Problems (cont'd)

| 2.5 A,B | Here Come the Clowns/Circus World <br> Preparation of a balance sheet for a circus—an entity with an unusual variety <br> of asset accounts. Also requires students to explain the effects upon this <br> balance sheet of a fire that destroys one of the assets. (Problem 2-6 is an <br> alternate.) | $\mathbf{2 0}$ Medium |
| :--- | :--- | :--- |
| 2.6 A,B | Alexander Farms, Inc./Maple Valley Farms <br> Prepare a balance sheet for a farm—an entity with a wide variety of assets. <br> Also, explain the effects upon this balance sheet of the destruction of one of <br> the assets. (Alternate to Problem 2-5.) | $\mathbf{2 0}$ Medium |
| 2.7 A,B | Franklin Bakery/Collier Butcher Shop <br> Prepare a balance sheet from an alphabetical listing of accounts, and prepare a <br> second balance sheet and a statement of cash flows after some additional <br> transactions. Evaluate the company's relative solvency at each date. | 35 Medium |
| 2.8 A,B | The Soda Shop/The Sweet Shop <br> The student is asked to prepare a balance sheet from an alphabetical list of <br> accounts and then to prepare a second balance sheet as well as an income <br> statement and a statement of cash flows, after several transactions. Evaluate <br> the company's relative solvency at each date. | 40 Strong |
| 2.9 A,B | Spencer Playhouse/Old Town Playhouse <br> Given an improperly prepared balance sheet, student is asked to prepare a <br> corrected balance sheet and to explain the proper valuation of assets, liabilities, <br> and owners' equity. Stresses generally accepted accounting principles. | 35 Strong |

2.10 A,B Big Screen Scripts/Star Scripts

Given a balance sheet and supplementary information concerning the assets and liabilities, the student is asked to prepare a corrected balance sheet and to explain the violations that exist as to asset valuation and the entity concept. Stresses GAAP.

## Critical Thinking Cases

| 2.1 | Content of a Balance Sheet |
| :--- | :--- |
| Students are to prepare a realistic balance sheet for a hypothetical |  |
| business-the nature of which is specified by the instructor. Challenges the |  |
| student to think about the types of assets and liabilities arising in an actual |  |
| business. Suitable assignment either for groups or individuals. |  |

2.2 Using Financial Statements

30 Strong

30 Medium

Students are to obtain an annual report from the library and answer questions about the company's balance sheet, income statement, and statement of cash flows. Suitable assignment for groups or individuals.
*Omits time required to obtain an annual report.

### 2.3 Using a Balance Sheet

A tried-and-true case in which students are to evaluate the financial position of two similar companies first from the viewpoint of a short-term creditor and then from the viewpoint of a buyer of the business. We always use this one.

### 2.4 Using Statements of Cash Flow <br> Students are presented with abbreviated cash flow information and asked to decide which is in a stronger position. An excellent way to show that how a company generates its cash is equally important to how much cash it has on hand.

### 2.5 Ethics and Window Dressing

Students are to distinguish between legitimate window dressing and fraudulent misrepresentation. Allows introduction of ethics, securities laws, and the role of independent audits.

### 2.6 Public Company Accounting Oversight Board

 Ethics, Fraud \& Corporate GovernanceStudents locate the PCAOB and state the mission, identify the members, and describe the authority and responsibility of the PCAOB.

### 2.7 Gathering Financial Information Internet

Visit EDGAR, the SEC's database, and gather financial information about Cisco Systems. A user-friendly "meet EDGAR" type of problem.

## SUGGESTED ANSWERS TO DISCUSSION QUESTIONS

Many of these questions are well suited to classroom discussions. These discussions can stimulate students' interest, help develop verbal skills, and provide instructors with an opportunity to introduce ideas and situations not discussed in the text. If class size permits, we also encourage instructors to review and evaluate selected written assignments throughout the course.

1. The basic purpose of accounting is to provide decision makers with information useful in making economic decisions.
2. A knowledge of accounting terms and concepts is useful to persons other than professional accountants because nearly everyone working in business, government, or the professions will encounter these terms and concepts. Supervisors and managers at every level use financial statements, budgets, or other forms of accounting reports. Investment in securities or real estate also calls for the understanding and use of accounting information. In every election, propositions on the ballot and in the platforms of candidates can be much better understood by voters who are familiar with accounting. Accounting information is also useful to individuals in handling their personal financial affairs. In short, all economic activity is supported by accounting information.
3. Revenues result from transactions in which goods or services are transferred (i.e., sold) to customers. Expenses are costs associated with earning revenues. Revenues result in positive cash flows, while expenses result in negative cash flows. An enterprise's net income is determined as the excess of revenues over expenses for a period of time. If expenses exceed revenues, however, the difference is called a net loss.
4. Business transactions affect a company's financial position, and as a result, they change the statement of financial position or balance sheet. The other financial statements-the income statement and the statement of cash flows-are detailed expansions of certain aspects of the statement of financial position and help explain in greater detail how the company's financial position changed over time.
5. The basic accounting equation is assets = liabilities + owners' equity. Assets are resources owned by the company that are used in carrying out its business activities. Liabilities are debts owed by the enterprise, and owners' equity is the interest of the owners in the enterprise's assets.
6. The going concern assumption states that in the absence of evidence to the contrary (i.e., bankruptcy proceedings), an enterprise is expected to continue to operate in the foreseeable future. This means, for example, that it will continue to use the assets it has in its financial statements for the purpose for which they were acquired. Under the going concern assumption, all elements in the financial statements are based on an assumption that the business will continue for the foreseeable future.
7. No, a business transaction could not affect only a single asset. There must be an offsetting change elsewhere in the accounting equation. If the transaction increases an asset, for example, it must reduce another asset, increase a liability, or increase owners' equity (or some combination of these). On the other hand, if the transaction decreases an asset, it must increase another asset, decrease a liability, or decrease owners' equity (or some combination of these).
8. a. An example of a transaction that would cause one asset to increase and another asset to decrease without any effect on the liabilities or owners' equity is the receipt of cash in collection of an account receivable. Another common example is the payment of cash to buy land, a building, office equipment, or other assets.
b. An example of a transaction that would cause both total assets and total liabilities to increase without any effect on the owners' equity is the purchase of an asset on credit. The acquisition of the asset could be entirely on credit or could involve a partial cash payment with the balance on credit. Another example is an increase in cash as a result of borrowing from a bank.
9. Positive cash flows means that cash increases. Negative cash flows means that cash decreases. Generally, revenues result in positive cash flows-either at the time of the revenue transaction, earlier, or later. Expenses result in negative cash flows-either at the time the expense is incurred, earlier, or later.
10. The three categories and the information included in each are:

Operating activities-Cash provided by and used in revenue and expense transactions.
Investing activities-Cash provided by and used as a result of investments in assets, such as machinery, equipment, land, and buildings.
Financing activities - Cash provided by and used in debt and equity financing, such as borrowing and repaying loans, and new capital received from investors and dividends paid to the enterprise's owners.
11. Financial statements - the balance sheet, income statement, statement of cash flows - are all based on the same underlying transactions. They reflect different aspects of the enterprise's activities. Their relationship is referred to as "articulation." For example, the revenues and expenses in the income statement result from changes in the assets and liabilities in the balance sheet and their cash effects are presented in the operating activities section of the statement of cash flows.
12. Adequate disclosure refers to the requirement that financial statements, including accompanying notes, must include information necessary for reasonably informed users of financial statements to understand the company's financial activities. This requirement is met, in part, by the addition of notes to the financial statements. Financial statement notes include both quantitative and qualitative information that is not included in the body of the financial statements.
13. The term "window dressing" refers to enhancing the appearance of the enterprise's financial statements by taking certain steps near the end of the financial reporting period. While some steps that may be taken, or delayed, are appropriate, care must be taken that steps taken are not unethical or illegal.
14. A strong income statement is one that has significantly more dollars of revenue than expenses, resulting in net income that is a relatively high percentage of the revenue figure. A trend of relatively high income numbers over several accounting periods signals a particularly strong income situation.
15. A strong statement of cash flows is one that shows significant amounts of cash generated from operating activities. This means that the enterprise is generating cash from its ongoing activities and is not required to rely heavily on debt and equity financing, or on the sale of its major assets, to finance its daily operations. A trend of relatively high cash flows provided by operations numbers over several accounting periods signals a particularly strong cash flow situation.

## SOLUTIONS TO BRIEF EXERCISES

B. Ex. 2.1

Walters Company's assets (machinery) will increase by $\mathbf{\$ 2 4 , 0 0 0}$. The company's liabilities will also increase by $\$ 24,000$ to include the new obligation the company has assumed.

## B. Ex. 2.2

Foster Inc.'s assets will increase by a net amount of $\mathbf{\$ 3 0 , 0 0 0}$. Cash will decrease by $\$ 5,000$ and the truck account will increase by $\$ 35,000$, a net increase of $\$ 30,000$. The company's liabilities will also increase by $\$ 30,000$ to reflect the new obligation that has been assumed.

## B. Ex. 2.3

$\$ 155,000$ (assets) - \$85,000 (liabilities) = \$70,000 (total equity)
$\$ 70,000$ (total equity) - \$50,000 (capital stock) $=\mathbf{\$ 2 0 , 0 0 0}$ (retained earnings)
B. Ex. 2.4

Yes, the company has liabilities because its assets exceed its capital stock and its retained earnings. $\quad \$ 780,000$ (assets $-[\$ 500,000+150,000]($ equity $)=\$ 130,000$ (liabilities)
B. Ex. 2.5
$\$ 360,000$ (revenues) - \$246,000 (expenses) $=\mathbf{\$ 1 1 4 , 0 0 0}$ (net income)
Note: The purchase of land for $\mathbf{\$ 6 6 , 0 0 0}$ does not affect net income.
B. Ex. 2.6
$\mathbf{\$ 1 3 5 , 0 0 0}$ (revenues) - \$50,000 (expenses) $=\mathbf{\$ 8 5 , 0 0 0}$ net income
Note: The year-end cash balance of $\$ 35,000$ does not affect the amount of net income.
B. Ex. 2.7

Increases in cash:

| Revenues | $\$ 100,000$ |  |
| :--- | ---: | ---: |
| Sale of land | 10,000 |  |
| Borrowing from bank | $\mathbf{1 5 , 0 0 0}$ | $\mathbf{\$ 1 2 5 , 0 0 0}$ |

Decreases in cash:
Expenses
56,000
Purchase of truck $\quad \mathbf{2 5 , 0 0 0}$
Net increase in cash
$(81,000)$
$\$ 44,000$
B. Ex. 2.8

| Joe Solway, Capital | $\mathbf{\$ 2 5 , 0 0 0}$ |  |
| :--- | ---: | ---: |
| Tom Solway, Capital | $\mathbf{2 5 , 0 0 0}$ | $\mathbf{\$ 5 0 , 0 0 0}$ |

B. Ex. 2.9

Capital stock
\$48,000
Retained earnings $\quad \mathbf{1 2 , 0 0 0} \quad \$ 60,000$
B. Ex. 2.10


The end-of-year balance of owner's equity in the balance sheet is $\mathbf{\$ 9 5 , 0 0 0}$. This amount articulates with the amount of net income in the income statement because net income is added to the amount of beginning owner's equity, plus additional investment, to determine the ending balance that appears in the December 31 statement of financial position. The accounting equation stays in balance because the amount of net income is reflected in changes in the balances of various assets and liabilities that are also presented in the balance sheet.

## SOLUTIONS TO EXERCISES

Ex. 2.1 a. Assets are economic resources owned by the business entity.

1. Among the assets of American Airlines we might expect to find investments, accounts receivable (say, from travel agents), fuel (in storage), maintenance supplies, aircraft, and various types of equipment. The company also owns land and buildings-as, for example, its corporate headquarters.
2. Among the assets of a professional sports team are investments (in stocks and bonds), notes receivable (often from players), training equipment, supplies, and office furniture. (The balance sheet of a professional sports team may not include land or buildings, as they generally do not own the stadiums in which they play.)

Note to instructor: You may wish to expand this solution to include intangible assets, such as the team's league franchise, and player contracts, the right to receive the future services of a given player. (Player contracts only appear as an asset if they have a cost-that is, if they were purchased from other teams. Advance payments to players usually are shown as prepaid expenses.) We address intangible assets in Chapter 9, but the concept is consistent with the discussion of assets in Chapter 2.
b. Liabilities are existing debts and other obligations of the entity.

1. Among the liabilities of American Airlines, we might expect to find accounts payable, notes payable (or mortgages or bonds payable) stemming from purchases of aircraft, salaries payable, interest payable, rent payable (for space in airports), and income taxes payable.
2. The balance sheet of a professional sports team might include accounts payable, rent payable (for the stadium), salaries payable, interest payable, and income taxes payable.

Note to instructor: In a classroom discussion, you might want to point out that both an airline and a professional sports team may have liabilities for unearned revenue. The airline sells many tickets in advance, thus incurring an obligation to render services (flights) or to refund the customers' money. A sports team has a similar obligation with respect to advance sales of tickets, particularly season tickets. We discuss unearned revenue in Chapter 4, but the concept can be introduced earlier at the instructor's discretion.

## Ex. 2.2

WILLIS TRANSPORTATION SERVICE
Balance Sheet
February 28, Current Year

Assets

| Assets |  |
| :---: | :---: |
| Cash ....................... | \$94,800 |
| Accounts receivable ........ | 84,000 |
| Supplies | 16,800 |
| Automobiles | 198,000 |
| Building ...................... | 96,000 |
| Land | 84,000 |
| Total. | \$573,600 |

Liabilities \& Owners' Equity
Liabilities:


Assets

| Cash | \$36,300 |
| :---: | :---: |
| Accounts receivable ........... | 56,700 |
| Office Equipment ............. | 12,400 |
| Building ......................... | 210,000 |
| Land................ | $\underline{90,000}$ |

Total

The amount of retained earnings is calculated as the difference between total assets and liabilities plus capital stock: $\mathbf{\$ 4 0 5 , 4 0 0 - ( \$ 2 5 0 , 8 0 0}+\mathbf{8 8 8}, 000)=\mathbf{\$ 6 6 , 6 0 0}$

Ex. 2.4 a. The supplies should be presented at $\mathbf{\$ 1 , 4 0 0}$ in World-Wide's balance sheet. Presenting the supplies at their estimated liquidation value violates the assumption that World-Wide is a going concern, and will use these supplies in normal business operations, rather than sell them on the open market. The $\$ 500$ amount also violates the objectivity principle, as it is largely a matter of personal opinion.
b. The presentation of the two land parcels at a combined value of $\$ 340,000$ in the Current Year balance sheet conforms to generally accepted accounting principles. This treatment illustrates both the cost principle and the stable-dollar assumption.
c. The presentation of the computer system at $\$ 14,000$ in the December 31, Year-1 balance sheet conforms to generally accepted accounting principles, as this is the cost of the system, and at the balance sheet date, it was an asset owned by the company. The retail value of $\mathbf{\$ 2 0 , 0 0 0}$ is not presented in the balance sheet, as his amount is not the cost incurred by the entity, nor is it an objective measurement.

However, the company's failure to disclose the loss of the equipment subsequent to the balance sheet date may violate the principle of adequate disclosure. To properly interpret the company's balance sheet, users may need to be aware that this asset no longer exists. Several issues must be considered in deciding whether or not disclosure of the burglary loss is necessary. For example, was the asset insured? And is a $\mathbf{\$ 1 4 , 0 0 0}$ asset significant (material) in relation to the assets and operations of this business? Is this amount large enough that it might impact investors' and creditors' decisions regarding the company?

Ex. 2.5 a. $\underline{\underline{\$ 293}, 000}$ : Assets $\mathbf{\$ 6 3 5 , 0 0 0}$ - liabilities $\mathbf{\$ 3 4 2 , 0 0 0}=$ owners' equity $\mathbf{\$ 2 9 3 , 0 0 0}$
b. $\underline{\underline{1,172,500}}$ : Liabilities $\$ 562,500$ + owners' equity $\$ 610,000=$ assets $\$ 1,172,500$
c. $\mathbf{\$ 1 2 0 , 3 0 0}$ : Assets $\mathbf{\$ 3 0 7 , 5 0 0}$ - owners' equity $\mathbf{\$ 1 8 7 , 2 0 0}=$ liabilities $\mathbf{\$ 1 2 0 , 3 0 0}$

| Ex. 2.6 | Transaction | Assets | = | Liabilities | + | Owners' |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | a | I |  | I |  | NE |
|  | b | NE* |  | NE |  | NE |
|  | c | D |  | D |  | NE |
|  | d | D |  | D |  | NE |
|  | e | I |  | NE |  | I |
|  | f | I |  | I |  | NE |
|  | g | I |  | NE |  | I |
|  | h | NE* |  | NE |  | NE |
|  | i | NE* |  | NE |  | NE |

## Ex. 2.7 Note to instructor: These are examples, but many others exist.

a. The purchase of office equipment (or any other asset) on credit will cause an increase in the asset (office equipment) and an increase in a liability.
b. The cash payment of an account payable or note payable will cause a decrease in the asset cash and a decrease in the liability paid.
c. The collection of an account receivable will cause an increase in one asset (cash) and a decrease in another asset (accounts receivable). Other examples include the purchase of land for cash, and the sale of land for cash.
d. The investment of cash in the business by the owners will cause an increase in an asset (cash) and an increase in the owners' equity.
e. The purchase of an automobile (or other asset) paying part of the cost in cash and promising to pay the remainder at a later time would cause an increase in one asset (automobile), a decrease in another asset (cash), and an increase in a liability by the amount of the unpaid portion.

Ex. 2.8 a. (1) Owner's equity
Johanna Spencer, capital .................................................. $\xlongequal{\$ 468,000}$

* $\$ 1,020,000$ in assets $-\$ 552,000$ in liabilities $=\$ 468,000$.
(2) Partners' equity:

Johanna Spencer, capital .................................................. \$ 288,000
Mikki Yato, capital .......................................................... 180,000
Total .................................................................... 468,000
*Yato's capital $=\mathbf{\$ 4 6 8 , 0 0 0}-$ Spencer's capital, $\mathbf{\$ 2 8 8 , 0 0 0}=\mathbf{\$ 1 8 0 , 0 0 0}$.
(3) Stockholders' equity:

Capital Stock
\$ 324,000
Retained earnings ..........................................................._ $\mathbf{1 4 4 , 0 0 0}$
Total stockholders' equity ............................................. $\quad 468,000$
*Capital stock $=27 \times \$ 12,000=\$ 324,000$. Retained earnings $=\$ 468,000-\$ 324,000$ capital stock $=\$ 144,000$.
b. Yes; the form of Spencer's organization is relevant to a lender. If the company is not incorporated, the owner or owners are personally liable for the debts of the business organization. Thus, if the business is organized as a sole proprietorship, it is actually Spencer's personal debt-paying ability that determines the collectibility of loans to the business. If the business is a partnership, all of the partners are personally liable for the company's debts.

On the other hand, if Spencer is organized as a corporation, a lender may look only to the corporate entity for payment.

Note to instructor: You may wish to point out that some lenders would not make sizable loans to a small corporation unless one or more of the stockholders personally guaranteed the loan. This is accomplished by having the stockholder(s) cosign the note.

Ex. 2.9 a. Cash is the most liquid of all assets. In fact, companies must use cash in paying most bills. Therefore, cash contributes more to a company's liquidity than any other asset.
b. Accounts payable is a liability that requires payment, usually in the near future and usually by paying cash. Thus, existing accounts payable detract from liquidity.
c. Accounts receivable are assets that will shortly convert into cash as payments are received from customers. Therefore, they contribute to the company's liquidity.
d. The capital stock account is the owners' equity in the business. It represents amounts originally invested in the business by the owners, but says nothing about the form in which the company now holds these resources-nor even whether the resources are still on hand. Thus, the capital stock account has no direct effect upon liquidity. On the other hand, the amount of the owners' equity, related to the amount of the liabilities is an important factor in evaluating liquidity.

Ex. 2.10 a. The situations encountered in the practice of accounting and auditing are too complex and too varied for all specific answers to be set forth in a body of official rules. Therefore, individual accountants must resolve many situations based upon their general knowledge of accounting, their experience, and their ethical standards-in short, their professional judgment.
b. Accountants must rely on their professional judgment in such matters as determining (three required) (1) how to record an unusual transaction that is not discussed in accounting literature, (2) whether or not a specific situation requires disclosure, (3) what information will be most useful to specific decision makers, (4) how an accounting system should be designed to operate most efficiently, (5) the audit procedures necessary in a given situation, (6) what constitutes a fair presentation of financial information, (7) whether specific actions are ethical and are in keeping with the accountants' responsibilities to serve the public interests.

## WELLER COMPANY <br> Statement of Cash Flows <br> For the Month Ended October 31, Current Year

## Cash flows from operating activities:

Cash received from revenues ...................................... \$ 14,400
Cash paid for expenses .............................................. \$ $(9,120)$
Net cash provided by operating activities ...................... $\mathbf{5 , 2 8 0}$

Net cash provided by financing activities 5,400

Increase in cash
\$ 7,680
Cash balance, October 1, Current Year 8,940
Cash balance, October 31, Current Year
\$ 16,620

## JIMINEZ, INC. <br> Income Statement <br> For the Month Ended March 31, Current Year

Revenues ................................................................................... \$ 9,850
Expenses .................................................................................. 5,465
Net income
\$ 4,385

The cash received from bank loans is a positive cash flow-financing activity-in the statement of cash flows, but is not included in the income statement. Dividends paid to stockholders are a negative cash flow-financing activity-in the statement of cash flows, but are not included in the income statement.

Ex. 2.13
PRESTWICK COMPANY
Income Statement
For the Month Ended August 31, Current Year


The following four items represent cash flows, but are not revenues or expenses that are in the income statement:

- Investment by stockholders
- Loan from bank
- Payments to long-term creditors
- Purchase of land
PRESTWICK COMPANYStatement of Cash FlowsFor the Month Ended August 31, Current Year
Cash flows from operating activities:
Cash received from revenues ..... \$ 17,000
Cash paid for expenses ..... $(7,800)$
Net cash provided by operating activities ..... 9,200
Cash flows from investing activities:
Cash paid for purchase of land ..... $(16,000)$
Cash flows from financing activities:
Cash received from bank loan \$ 15,000
Cash received from investment by stockholders ..... 5,000
Cash paid to long-term creditors ..... $(11,700)$
Increase in cash ..... \$ 1,500
Cash balance, August 1, Current Year ..... 7,200
Cash balance, August 31, Current Year ..... 8,700

Ex. 2.15 Note to instructor: Many examples of steps to improve the financial statements could be cited. The ones listed below are those that the authors believe are most likely to be identified by students.

Steps to Window Dress

Delay cash payment of expenses at year-end (assume expense already incurred)

Accelerate payment of liabilities at year-end
Delay purchase of equipment (o
other noncurrent asset)
Year-end investment by owner

Year-end borrowing

Acceleration of credit sales at year-end

## Impact on Financial Statements*

BS-Higher cash balance
IS—No impact
SCF-Higher cash from operating activities

BS-Reduced cash and liability balances
IS—No impact
SCF-Lower cash balance

BS-Higher cash balance
IS-No impact
SCF-Lower cash used in investing activities

BS-Higher cash and owners' equity balances
IS—No impact
SCF-Higher cash flow from financing activities

BS-Higher cash and liability balances
IS—No impact
SCF-Higher cash flow from financing activities

BS-Higher receivables and owners' equity balances balances
IS-Higher sales and net income
SCF-No impact (assuming receivables not collected)

[^1]Ex. 2.16 a. Home Depot reports a net income (earnings) of $\mathbf{\$ 7 , 0 0 9}$ million for the year ended January 31, 2016.
b. Cash balances at the beginning and end of the year were:

| End | $\$ 2,216$ million |
| :--- | :--- |
| Beginning | $\$ 1,723$ million |

The three largest causes of increases in cash during the year were net income (\$7,009 million), proceeds from long-term borrowings ( $\$ 3,991$ million), and the add back for depreciation and amortization ( $\$ 1,863$ million).
c. The largest asset is property and equipment $\mathbf{( \$ 3 9 , 2 6 6}$ million $\mathbf{-} \mathbf{\$ 1 7 , 0 7 5}$ million: $\mathbf{\$ 2 2 , 1 9 1}$ million) followed by merchandise inventory ( $\$ 11,809$ million). The largest liability is debt (\$20,888 million), followed by accounts payable (\$6,565 million).

Ex. 2.17 Net income as a percentage of revenue for each year is as follows:
2013: $\mathbf{\$ 6 , 1 3 6} / \$ 45,041=13.62 \%$
2014 \$7,501/\$48,813 = 15.37\%
2015: $\$ 8,382 / \$ 52,465=15.98 \%$
The trend is positive. The percentage of net income to revenues rises from over $\mathbf{1 3 \%}$ in 2013 to over $15 \%$ in 2014 and to almost $16 \%$ in 2015. In addition, the absolute dollar amounts of net income are quite large, and revenues have grown steadily over the period.
a.

| ROCKY MOUNTAIN LODGE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |
| December 31, Year-1 |  |  |  |  |
| Assets |  | Liabilities \& Owners' Equity |  |  |
| Cash | \$ 37,680 | Liabilities: |  |  |
| Accounts receivable | 12,720 | Accounts payable | \$ | 65,760 |
| Furnishings | 70,440 | Salaries payable |  | 40,200 |
| Equipment | 47,040 | Interest payable |  | 14,400 |
| Snowmobiles | 18,480 | Notes payable |  | 744,000 |
| Buildings | 600,000 |  | \$ | 864,360 |
| Land | 510,000 | Owners' equity: |  |  |
|  |  | Capital stock |  | 162,000 |
|  |  | Retained earnings (1) |  | 270,000 |
| Total | \$ 1,296,360 | Total | \$ | 1,296,360 |
|  |  |  |  |  |
| (1) Computed as total assets, \$1,296,360, less total liabilities, \$864,360, less capital stock, |  |  |  |  |
| \$ 162,000. |  |  |  |  |

b. The balance sheet indicates that Rocky Mountain Lodge is in a weak financial position. The highly liquid assets-cash and receivables-total only $\mathbf{\$ 5 0 , 4 0 0}$ but the company has $\mathbf{\$ 1 2 0 , 3 6 0}$ of debts due in the near future (accounts payable, salaries payable, and interest payable).

Note to instructor: Students were asked to base their answers to part bon the balance sheet alone. Students may correctly point out that a balance sheet does not indicate the rate at which cash flows into a business. Perhaps the company can generate enough cash from daily operations to pay its debts. A recent statement of cash flows would be useful in making a more complete analysis of the company's financial position.

Description of transactions:
a. Purchased equipment for cash at a cost of $\mathbf{\$ 3 , 2 0 0}$.
b. Received \$900 cash from collection of accounts receivable.
c. Purchased equipment at a cost of $\$ 13,500$; paid $\$ 3,500$ cash as down payment and incurred a liability (accounts payable) for the remaining $\$ 10,000$.
d. Paid $\$ 14,500$ of accounts payable.
e. $\$ 15,000$ cash was received from the sale of capital stock.
f. Purchased equipment on account for $\$ 7,500$.


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|  |  | ash + |  | vable + |  | ment |  | Trucks = |  | able + |  | able + |  | ock |
| December 31 balances | \$ | 9,500 | \$ | 13,900 | \$ | 3,800 | \$ | 68,000 | \$ | 20,000 | $\$$ | 10,200 | \$ | 65,000 |
| (1) |  | $(2,700)$ |  |  |  | 2,700 |  |  |  |  |  |  |  |  |
| Balances | \$ | 6,800 | \$ | 13,900 | \$ | 6,500 | \$ | 68,000 | \$ | 20,000 | \$ | 10,200 | \$ | 65,000 |
| (2) |  | 4,000 |  | $(4,000)$ |  |  |  |  |  |  |  |  |  |  |
| Balances | \$ | 10,800 | \$ | 9,900 | \$ | 6,500 | \$ | 68,000 | \$ | 20,000 | \$ | 10,200 | \$ | 65,000 |
| (3) |  | $(3,200)$ |  |  |  |  |  |  |  |  |  | $(3,200)$ |  |  |
| Balances | \$ | 7,600 | \$ | 9,900 | \$ | 6,500 | \$ | 68,000 | \$ | 20,000 | \$ | 7,000 | \$ | 65,000 |
| (4) |  | 10,000 |  |  |  |  |  |  |  | 10,000 |  |  |  |  |
| Balances | \$ | 17,600 | \$ | 9,900 | \$ | 6,500 | \$ | 68,000 | \$ | 30,000 | \$ | 7,000 | \$ | 65,000 |
| (5) |  | $(15,000)$ |  |  |  |  |  | 30,500 |  | 15,500 |  |  |  |  |
| Balances | \$ | 2,600 | \$ | 9,900 | \$ | 6,500 | \$ | 98,500 | \$ | 45,500 | \$ | 7,000 | \$ | 65,000 |
| (6) |  | 85,000 |  |  |  |  |  |  |  |  |  |  |  | 85,000 |
| Balances | \$ | 87,600 | \$ | 9,900 | \$ | 6,500 | \$ | 98,500 | \$ | 45,500 | \$ | 7,000 | \$ | 150,000 |
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a.


* Total liabilities and owners' equity, \$651,696, minus total of all other assets, \$624,672 (\$11,400 + $\$ 8,940+\$ 226,872+\$ 29,556+\$ 37,800+\$ 107,496+\$ 75,600+\$ 127,008)$.
b. The loss of an asset, Tents, from a fire would require a revised balance sheet that reflects a decrease in total assets. When total assets are decreased, the other balance sheet total (that is, the total of liabilities and owners' equity) must also decrease. Since there is no change in liabilities as a result of the destruction of an asset, the decrease on the right-hand side of the balance sheet must be in owners' equity---specifically, the retained earnings account. The amount of the decrease in the assets Tents, in Retained earnings, and in both balance sheet totals, is $\$ 17,160$.
a.

| ALEXANDER FARMS, INC. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| September 30, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owners' Equity |  |  |
| Cash | \$ | 16,710 | Liabilities: |  |  |
| Accounts receivable |  | 22,365 | Notes payable | \$ | 330,000 |
| Barns and sheds |  | 78,300 | Accounts payable |  | 77,095 |
| Citrus trees |  | 76,650 | Property taxes payable |  | 9,135 |
| Livestock |  | 120,780 | Wages payable |  | 5,820 |
| Irrigation system |  | 20,125 | Total liabilities | \$ | 422,050 |
| Farm machinery |  | 42,970 | Owners' equity: |  |  |
| Fences \& gates |  | 33,570 | Capital stock |  | 290,000 |
| Land |  | 490,000 | Retained earnings * |  | 189,420 |
| Total | \$ | 901,470 | Total | \$ | 901,470 |
|  |  |  |  |  |  |
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*Total assets, $\$ 901,470$, minus total liabilities, $\$ 422,050$, less capital stock, $\$ 290,000$.
b. The loss of an asset, Barns and Sheds, from a tornado would cause a decrease in total assets. When total assets are decreased, the balance sheet total of liabilities and owners' equity must also decrease. Since there is no change in liabilities as a result of the destruction of an asset, the decrease on the right-hand side of the balance sheet must be in the retained earnings account. The amount of the decrease in Barns and Sheds, in the owners' equity, and in both balance sheet totals, is $\$ 14,000$.
a.

| FRANKLIN BAKERY |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| August 1, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owners' Equity |  |  |
| Cash | \$ | 6,940 | Liabilities: |  |  |
| Accounts receivable |  | 11,260 | Notes payable | \$ | 74,900 |
| Supplies |  | 7,000 | Accounts payable |  | 16,200 |
| Equipment \& fixtures |  | 44,500 | Salaries payable |  | 8,900 |
| Building |  | 84,000 | Total liabilities | \$ | 100,000 |
| Land |  | 67,000 | Owners' equity: |  |  |
|  |  |  | Capital stock |  | 80,000 |
|  |  |  | Retained earnings * |  | 40,700 |
| Total | \$ | 220,700 | Total | \$ | 220,700 |
|  |  |  |  |  |  |
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*Retained earnings $\mathbf{( \$ 4 0 , 7 0 0 )}=$ Total assets $\mathbf{( \$ 2 2 0 , 7 0 0 )}$, less total liabilities $\mathbf{( \$ 1 0 0 , 0 0 0 )}$ and capital stock $(\$ 80,000)$.
b.


| FRANKLIN BAKERY |  |  |  |
| :---: | :---: | :---: | :---: |
| Statement of Cash Flows |  |  |  |
| For the Period August 1-3, current year |  |  |  |
| Cash flows from operating activities: |  |  |  |
| Cash payment of accounts payable | \$ (16,200) |  |  |
| Cash purchase of supplies | $(1,250)$ |  |  |
| Cash used in operating activities: |  | \$ | $(17,450)$ |
|  |  |  |  |
| Cash flows from investing activities: |  |  |  |
| None |  |  |  |
|  |  |  |  |
| Cash flows from financing activities: |  |  |  |
| Sale of capital stock |  | \$ | 25,000 |
|  |  |  |  |
| Increase in cash |  | \$ | 7,550 |
| Cash balance, August 1, current year |  |  | 6,940 |
| Cash balance, August 3, current year |  | \$ | 14,490 |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

c. Franklin Bakery is in a stronger financial position on August 3 than it was on August 1.

On August 1, the highly liquid assets (cash and accounts receivable) total only $\$ 18,200$, but the company has $\$ 25,100$ in debts due in the near future (accounts payable plus salaries payable).

On August 3, after additional infusion of cash from the sale of stock, the liquid assets total $\$ 25,750$, and debts due in the near future amount to $\$ 16,100$.

Note to instructor: The analysis of financial position strength in part $c$ is based solely upon the balance sheets at August 1 and August 3. Students may raise the issue regarding necessity of information about operations, and the rate at which cash flows into the business, etc. In this problem, the improvement in financial position results solely from the sale of capital stock.
a.

| THE SODA SHOP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| September 30, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owners' Equity |  |  |
| Cash | \$ | 7,400 | Liabilities: |  |  |
| Accounts receivable |  | 1,250 | Notes payable * | \$ | 70,000 |
| Supplies |  | 3,440 | Accounts payable |  | 8,500 |
| Furniture and fixtures |  | 20,000 | Total liabilities | \$ | 78,500 |
| Building |  | 45,500 | Owners' equity: |  |  |
| Land |  | 55,000 | Capital stock |  | 50,000 |
|  |  |  | Retained earnings |  | 4,090 |
| Total | \$ | 132,590 | Total | \$ | 132,590 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

*Total assets, $\mathbf{\$ 1 3 2 , 5 9 0}$ less owners' equity, $\mathbf{\$ 5 4 , 0 9 0}$ less accounts payable, $\mathbf{\$ 8 , 5 0 0}$, equals notes payable. b.


| THE SODA SHOP |  |
| :--- | ---: |
| Income Statement |  |
|  | For the Period October 1-6, current year |
| Revenues | $\$ \mathbf{5 , 5 0 0}$ |
| Expenses | $\mathbf{4 , 0 0 0})$ |
| Net income | 1,500 |
|  |  |
|  |  |


| THE SODA SHOP |  |  |  |
| :---: | :---: | :---: | :---: |
| Statement of Cash Flows |  |  |  |
| For the Period October 1-6, current year |  |  |  |
| Cash flows from operating activities: |  |  |  |
| Cash received from revenues | \$ 5,500 |  |  |
| Cash paid for expenses | $(4,000)$ |  |  |
| Cash paid for accounts payable | $(8,500)$ |  |  |
| Cash paid for supplies | $(1,000)$ |  |  |
| Cash used in operating activities |  | \$ | $(8,000)$ |
|  |  |  |  |
| Cash flows from investing activities: |  |  |  |
| None |  |  |  |
|  |  |  |  |
| Cash flows from financing activities: |  |  |  |
| Cash received from sale of capital stock |  | \$ | 30,000 |
|  |  |  |  |
| Increase in cash |  | \$ | 22,000 |
| Cash balance, October 1, current year |  |  | 7,400 |
|  |  |  |  |
|  |  |  |  |
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|  |  |  |  |

c. The Soda Shop is in a stronger financial position on October 6 than on September 30. On September 30 , the company had highly liquid assets (cash and accounts receivable) of $\$ 8,650$, which barely exceeded the $\$ 8,500$ in liabilities (accounts payable) due in the near future. On October 6, after the additional investment of cash by stockholders, the company's cash alone exceeded its short-term obligations.
a.

b. (1) The cash in Anita Spencer's personal savings account is not an asset of the business entity Spencer Playhouse. Therefore, it should not appear in the balance sheet of the business. The money on deposit in the business bank account $(\$ 15,000)$ and in the company safe $(\$ 1,900)$ constitute cash owned by the business. It is not necessary to state separately in the balance sheet amounts of cash at different locations; thus, the cash owned by the business at September 30 totals \$16,900.
(2) Only the amount receivable from Artistic Tours $(\$ 7,200)$ should be included in the company's accounts receivable as of September 30. The amounts expected from future tickets sales do not relate to completed transactions and are not yet assets of the business.
(3) The props and costumes should be shown in the balance sheet at their cost, $\$ 18,000$, not at just the portion of the cost that was paid in cash. The $\$ 15,000$ note payable is a debt of the business arising from a completed purchase transaction. Therefore, it should be included among the company's liabilities. The date at which this liability must be paid is not relevant.
(4) The theater building is not owned by Spencer Playhouse. Therefore, it is not an asset of this business entity and should not appear in the balance sheet.
(5) The lighting equipment is an asset of the business and should be presented in the balance sheet at its cost, $\$ 9,400$.
(6) As the automobile is not used in the business, it appears to be Anita Spencer's personal asset rather than an asset of the business entity. Therefore, it should not be included in the balance sheet of the business. (Note: The advertised sales price of a similar automobile is not an appropriate valuation figure even if the automobile were to be included.)
(7) The accounts payable should be limited to the debts of the business, $\$ 3,900$, and should not include Anita Spencer's personal liabilities.

## SPENCER PLAYHOUSE (concluded)

(8) The amount owed to stagehands for work done through September 30 is the result of completed transactions and should be included among the liabilities of the business. Even if agreement has been reached with Mario Dane for him to perform in a future play, he has not yet performed and therefore, is not yet owed any money. Thus, this $\$ 25,000$ is not yet a liability of the business.
(9) Owner's equity is not valued at either the original amount invested or at the estimated market value of the business. In fact, owner's equity cannot be valued independently of the amounts assigned to assets and liabilities. Rather, it is a residual figure-the excess of total assets over total liabilities. (If liabilities exceed assets, owner's equity would be a negative amount.) Thus, the amount of Anita Spencer's capital is determined by subtracting the corrected figure for total liabilities $(\$ 23,100)$ from the corrected amount of total assets $(\$ 51,500)$. This indicates owner's equity of $\$ 28,400$.

## PROBLEM 2.10A <br> BIG SCREEN SCRIPTS

a.

| BIG SCREEN SCRIPTS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| November 30, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owner's Equity |  |  |
| Cash | \$ | 3,940 | Liabilities: |  |  |
| Notes receivable |  | 2,200 | Notes payable | \$ | 73,500 |
| Accounts receivable |  | 2,450 | Accounts payable |  | 32,700 |
| Office Furniture* |  | 12,825 | Total liabilities | \$ | 106,200 |
| Building |  | 54,320 | Owner's equity: |  |  |
| Land |  | 39,000 | Capital stock |  | 5,000 |
|  |  |  | Retained earnings * |  | 3,535 |
| Total | \$ | 114,735 | Total | \$ | 114,735 |
|  |  |  |  |  |  |
| * \$8,850 + \$6,500-\$2,525. |  |  |  |  |  |

* Total assets (\$114,735), Less (Total Liabilities, \$106,200, + Capital Stock, \$5,000)
b. (1) The cash in Pippin's personal savings account is not an asset of the business entity Big Screen Scripts and should not appear in the balance sheet of the business. The money on deposit in the business bank account $(\$ 3,400)$ and in the company safe ( $\$ 540$ ) constitute cash owned by the business. Thus, the cash owned by the business at November 30 is $\$ 3,940$.
(2) The year-old IOU from a poker game does not qualify as a business asset for two reasons. Most importantly, it does not belong to the business entity. Also, it appears to be uncollectible. Even if the IOU were an asset of Big Screen Scripts, a receivable that cannot be collected is not viewed as an asset, as it represents no future economic benefit.
(3) The total amount to be included in "Office furniture" for the rug is $\$ 9,400$, the total cost, regardless of whether this amount was paid in cash. Consequently, "Office furniture" should be increased by $\$ 6,500$. The $\$ 6,500$ liability arising from the purchase of the rug came into existence prior to the balance sheet date and must be added to the "Notes payable" amount.
(4) The computer is no longer owned by Big Screen Scripts and therefore cannot be included in the assets. To do so would cause an overstatement of both assets and owner's equity. The "Office furniture" amount must be reduced by $\$ 2,525$.
(5) The $\$ 22,400$ described as "Other assets" is not an asset, because there is no valid legal claim or any reasonable expectation of recovering the income taxes paid. Also, the payment of federal income taxes by Pippin was not a business transaction by Big Screen Scripts. If a refund were obtained from the government, it would come to Pippin personally, not to the business entity.
(6) The proper valuation for the land is its historical cost of $\$ 39,000$, the amount established by the transaction in which the land was purchased. Although the land may have a current fair value in excess of its cost, the offer by the friend to buy the land if Pippin would move the building appears to be mere conversation rather than solid, verifiable evidence of the fair value of the land. The "cost principle," although less than perfect, produces far more reliable financial statements than would result if the owners could "pull figures out of the air" in recording asset values.
(7) The accounts payable should be limited to the debts of the business, $\$ 32,700$, and should not include Pippin's personal liabilities.
a.

b. The balance sheet indicates that Tri-State Lodge is in a weak financial position. The highly liquid assets-cash and receivables-total only $\$ 14,880$, but the company has $\$ 53,520$ of debts due in the near future (accounts payable, salaries payable, and interest payable).

Note to instructor: Students were asked to base their answers to part bon the balance sheet alone. Students may correctly point out that a balance sheet does not indicate the rate at which cash flows into a business. Perhaps the company can generate enough cash from daily operations to pay its debts. A recent statement of cash flows would be useful in making a more complete analysis of the company's financial position.

Description of transactions:
a. Purchased furniture for cash at a cost of $\mathbf{\$ 8 0 0}$.
b. Received $\mathbf{\$ 5 0 0}$ cash from collection of accounts receivable.
c. Purchased furniture at a cost of $\$ 5,000$; paid $\$ 3,000$ cash as down payment and incurred a liability (accounts payable) for the remaining $\mathbf{\$ 2 , 0 0 0}$.
d. Paid $\$ 2,000$ of accounts payable.
e. $\mathbf{\$ 1 0 , 0 0 0}$ cash was received from the sale of capital stock.
f. Purchased furniture on account for $\mathbf{\$ 3 , 0 0 0}$.


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|  |  | ash + |  | vable + |  | Trucks + |  | ment = |  | Payable + |  | + + |  | ock |
| December 31 balances | \$ | 4,700 | \$ | 8,300 | \$ | 72,000 | \$ | 3,000 | \$ | 10,000 | \$ | 8,000 | \$ | 70,000 |
| (1) |  | $(2,600)$ |  |  |  |  |  | 2,600 |  |  |  |  |  |  |
| Balances | \$ | 2,100 | \$ | 8,300 | \$ | 72,000 | \$ | 5,600 | \$ | 10,000 | \$ | 8,000 | \$ | 70,000 |
| (2) |  | 2,500 |  | $(2,500)$ |  |  |  |  |  |  |  |  |  |  |
| Balances | \$ | 4,600 | \$ | 5,800 | \$ | 72,000 | \$ | 5,600 | \$ | 10,000 | \$ | 8,000 | \$ | 70,000 |
| (3) |  | $(2,000)$ |  |  |  |  |  |  |  |  |  | $(2,000)$ |  |  |
| Balances | \$ | 2,600 | \$ | 5,800 | \$ | 72,000 | \$ | 5,600 | \$ | 10,000 | \$ | 6,000 | \$ | 70,000 |
| (4) |  | 5,000 |  |  |  |  |  |  |  | 5,000 |  |  |  |  |
| Balances | \$ | 7,600 | \$ | 5,800 | \$ | 72,000 | \$ | 5,600 | \$ | 15,000 | \$ | 6,000 | \$ | 70,000 |
| (5) |  | (5,000) |  |  |  | 60,000 |  |  |  | 55,000 |  |  |  |  |
| Balances | \$ | 2,600 | \$ | 5,800 | \$ | 132,000 | \$ | 5,600 | \$ | 70,000 | \$ | 6,000 | \$ | 70,000 |
| (6) |  | 25,000 |  |  |  |  |  |  |  |  |  |  |  | 25,000 |
| Balances | \$ | 27,600 | \$ | 5,800 | \$ | 132,000 | \$ | 5,600 | \$ | 70,000 | \$ | 6,000 | \$ | 95,000 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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a.


* Total liabilities and owners' equity, $\$ 630,250$, minus total of all other assets, $\$ 621,100$
b. The loss of an asset, Tents, from a fire would require a revised balance sheet that reflects a decrease in total assets. When total assets are decreased, the other balance sheet total (that is, the total of liabilities and owners' equity) must also decrease. Since there is no change in liabilities as a result of the destruction of an asset, the decrease on the right-hand side of the balance sheet must be in owners' equity-specifically, the retained earnings account. The amount of the decrease in the assets Tents, in Retained earnings, and in both balance sheet totals, is $\$ 10,000$.
a.

| MAPLE VALLEY FARMS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| September 30, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owners' Equity |  |  |
| Cash | \$ | 9,300 | Liabilities: |  |  |
| Accounts receivable |  | 15,000 | Notes payable | \$ | 65,000 |
| Apple trees |  | 84,000 | Accounts payable |  | 8,100 |
| Livestock |  | 5,000 | Property taxes payable |  | 4,700 |
| Irrigation system |  | 10,200 | Wages payable |  | 1,200 |
| Farm machinery |  | 20,000 | Total liabilities | \$ | 79,000 |
| Fences \& gates |  | 14,100 | Owners' equity: |  |  |
| Barns and sheds |  | 19,100 | Capital stock |  | 100,000 |
| Land |  | 50,000 | Retained earnings * |  | 47,700 |
| Total | \$ | 226,700 | Total | \$ | 226,700 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

*Total assets, $\$ 226,700$, minus total liabilities, $\$ 79,000$, less capital stock, $\$ 100,000$.
b. The loss of an asset, Barns and sheds, from a tornado would cause a decrease in total assets. When total assets are decreased, the balance sheet total of liabilities and owners' equity must also decrease. Since there is no change in liabilities as a result of the destruction of an asset, the decrease on the right-hand side of the balance sheet must be in the retained earnings account. The amount of the decrease in Barns and sheds, in the owners' equity, and in both balance sheet totals, is $\$ 4,500$. COLLIER BUTCHER SHOP
a.

| COLLIER BUTCHER SHOP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| July 1, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owners' Equity |  |  |
| Cash | \$ | 4,920 | Liabilities: |  |  |
| Accounts receivable |  | 9,840 | Notes payable | \$ | 48,000 |
| Supplies |  | 8,400 | Accounts payable |  | 8,400 |
| Equipment \& fixtures |  | 30,000 | Salaries payable |  | 4,440 |
| Building |  | 108,000 | Total liabilities | \$ | 60,840 |
| Land |  | 60,000 | Owners' equity: |  |  |
|  |  |  | Capital stock |  | 120,000 |
|  |  |  | Retained earnings * |  | 40,320 |
| Total | \$ | 221,160 | Total | \$ | 221,160 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

*Retained earnings $(\$ 40,320)=$ Total assets $(\$ 221,160)$, less total liabilities $(\$ 60,840)$ and capital stock (\$120,000).
b.

| COLLIER BUTCHER SHOP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| July 5, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owners' Equity |  |  |
| Cash | \$ | 31,320 | Liabilities: |  |  |
| Accounts receivable |  | 9,840 | Notes payable | \$ | 48,000 |
| Supplies |  | 9,600 | Accounts payable |  | 7,200 |
| Equipment \& fixtures |  | 37,200 | Salaries payable |  | 4,440 |
| Building |  | 108,000 | Total liabilities | \$ | 59,640 |
| Land |  | 60,000 | Owners' equity: |  |  |
|  |  |  | Capital stock |  | 156,000 |
|  |  |  | Retained earnings |  | 40,320 |
| Total | \$ | 255,960 | Total | \$ | 255,960 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

## PROBLEM 2.7B COLLIER BUTCHERSHOP (concluded)


c. Collier Butcher Shop is in a stronger financial position on July 5 than it was on July 1.

On July 1, the highly liquid assets (cash and accounts receivable) total only $\$ 14,760$, but the company has $\$ 12,840$ in debts due in the near future (accounts payable plus salaries payable).

On July 5, after additional infusion of cash from the sale of stock, the liquid assets total $\$ 41,160$, and debts due in the near future amount to $\$ 11,640$.

Note to instructor: The analysis of financial position strength in part $c$ is based solely upon the balance sheets at July 1 and July 5 . Hopefully, students will raise the issue regarding necessity of information about operations, and the rate at which cash flows into the business, etc. In this problem, the improvement in financial position results solely from the sale of capital stock.
a.

| THE SWEET SHOP |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| September 30, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owners' Equity |  |  |
| Cash | \$ | 6,900 | Liabilities: |  |  |
| Accounts receivable |  | 5,000 | Notes payable * | \$ | 50,000 |
| Supplies |  | 3,000 | Accounts payable |  | 6,800 |
| Furniture and fixtures |  | 9,000 | Total liabilities | \$ | 56,800 |
| Building |  | 80,000 | Owners' equity: |  |  |
| Land |  | 72,000 | Capital stock |  | 100,000 |
|  |  |  | Retained earnings |  | 19,100 |
| Total | \$ | 175,900 | Total | \$ | 175,900 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

*Total assets, $\$ 175,900$ less owners' equity, $\$ 119,100$ less accounts payable, $\$ 6,800$, equals notes payable.
b.


| THE SWEET SHOP |  |
| :--- | ---: |
| Income Statement |  |
|  | For the Period October 1-6, current year |
| Revenues | $\$$ |
| Expenses | 8,000 |
| Net income | $(3,200)$ |
|  | $\mathbf{4 , 8 0 0}$ |
|  |  |
|  |  |

## PROBLEM 2.8B THE SWEET SHOP (concluded)

| THE SWEET SHOP |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Statement of Cash Flows |  |  |  |  |
| For the Period October 1-6, current year |  |  |  |  |
| Cash flows from operating activities: |  |  |  |  |
| Cash received from revenues | \$ | 8,000 |  |  |
| Cash paid for expenses |  | $(3,200)$ |  |  |
| Cash paid for accounts payable |  | $(6,800)$ |  |  |
| Cash paid for supplies |  | (900) |  |  |
| Cash used in operating activities |  |  | \$ | $(2,900)$ |
|  |  |  |  |  |
| Cash flows from investing activities: |  |  |  |  |
| None |  |  |  |  |
|  |  |  |  |  |
| Cash flows from financing activities: |  |  |  |  |
| Cash received from sale of capital stock |  |  | \$ | 30,000 |
|  |  |  |  |  |
| Increase in cash |  |  | \$ | 27,100 |
| Cash balance, October 1, current year |  |  |  | 6,900 |
| Cash balance, October 6, current year |  |  | \$ | 34,000 |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

c. The Sweet Shop is in a stronger financial position on October 6 than on September 30. On September 30, the company had highly liquid assets (cash and accounts receivable) of \$11,900, compared to $\$ 6,800$ in liabilities (accounts payable) due in the near future. On October 6, after the additional investment of cash by stockholders, the company's cash alone exceeded its short-term obligations by a substantial amount.
a.

| OLD TOWN PLAYHOUSE |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| September 30, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owner's Equity |  |  |
| Cash | \$ | 18,400 | Liabilities: |  |  |
| Accounts receivable |  | 10,000 | Notes payable | \$ | 15,000 |
| Props and costumes |  | 18,000 | Accounts payable |  | 6,000 |
| Lighting equipment |  | 10,000 | Salaries payable | \$ | 2,000 |
|  |  |  | Total liabilities | \$ | 23,000 |
|  |  |  | Owner's equity: |  |  |
|  |  |  | Howard Jaffe, capital |  | 33,400 |
| Total | \$ | 56,400 | Total | \$ | 56,400 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

b. (1) The cash in Jaffe's personal savings account is not an asset of the business entity Old Town Playhouse. Therefore, it should not appear in the balance sheet of the business. The money on deposit in the business bank account $(\$ 16,000)$ and in the company safe $(\$ 2,400)$ constitute cash owned by the business. It is not necessary to state separately in the balance sheet amounts of cash at different locations; thus, the cash owned by the business at September 30 totals $\$ 18,400$.
(2) Only the amount receivable from Dell, Inc. $(\$ 10,000)$ should be included in the company's accounts receivable as of September 30. The amounts expected from future tickets sales do not relate to completed transactions and are not yet assets of the business.
(3) The props and costumes should be shown in the balance sheet at their cost, $\$ 18,000$, not at just the portion of the cost that was paid in cash. The $\$ 15,000$ note payable is a debt of the business arising from a completed purchase transaction. Therefore, it should be included among the company's liabilities. The date at which this liability must be paid is not relevant.
(4) The theater building is not owned by Old Town Playhouse. Therefore, it is not an asset of this business entity and should not appear in the balance sheet.
(5) The lighting equipment is an asset of the business and should be valued in the balance sheet at its cost, $\$ 10,000$.
(6) As the automobile is not used in the business, it appears to be Jaffe's personal asset rather than an asset of the business entity. Therefore, it should not be included in the balance sheet of the business. (Note: The advertised sales price of a similar automobile would not be an appropriate valuation figure even if the automobile were to be included.)
(7) The accounts payable should be limited to the debts of the business, $\$ 6,000$, and should not include Jaffe's personal liabilities.

## PROBLEM 2.9B <br> OLD TOWN PLAYHOUSE (concluded)

(8) The amount owed to stagehands for work done through September 30 is the result of completed transactions and should be included among the liabilities of the business. Even if agreement has been reached with Robin Needelman for her to perform in a future play, she has not yet performed and, therefore, is not yet owed any money. Thus, this $\$ 30,000$ is not yet a liability of the business.
(9) Owner's equity is not valued at either the original amount invested or at the estimated market value of the business. In fact, owner's equity cannot be valued independently of the values assigned to assets and liabilities. Rather, it is a residual figure - the excess of total assets over total liabilities. (If liabilities exceed assets, owner's equity would be a negative amount.) Thus, the amount of Jaffe's capital should be determined by subtracting the corrected figure for total liabilities $(\$ 23,000)$ from the corrected amount of total assets $(\$ 56,400)$. This indicates owner's equity of $\$ 33,400$.

| STAR SCRIPTS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| November 30, current year |  |  |  |  |  |
| Assets |  |  | Liabilities \& Owner's Equity |  |  |
| Cash | \$ | 3,200 | Liabilities: |  |  |
| Notes receivable |  | 3,400 | Notes payable | \$ | 72,500 |
| Accounts receivable |  | 3,000 | Accounts payable |  | 30,000 |
| Office furniture |  | 16,300 | Total liabilities | \$ | 102,500 |
| Building |  | 75,000 | Owner's equity: |  |  |
| Land |  | 15,000 | Capital stock |  | 10,000 |
|  |  |  | Retained earnings* |  | 3,400 |
| Total | \$ | 115,900 | Total | \$ | 115,900 |
|  |  |  |  |  |  |
| * \$9,600 + \$7,500 - \$800. |  |  |  |  |  |

* Total assets [\$115,900, less (total liabilities, \$102,500, + Capital Stock, \$10,000)]
b. (1) The cash in Joe's personal savings account is not an asset of the business entity Star Scripts and should not appear in the balance sheet of the business. The money on deposit in the business bank account $(\$ 2,000)$ and in the company safe $(\$ 1,200)$ constitute cash owned by the business. Thus, the cash owned by the business at November 30 totals $\$ 3,200$.
(2) The years-old IOU does not qualify as a business asset for two reasons. First, it does not belong to the business entity. Second, it appears to be uncollectible. A receivable that cannot be collected is not viewed as an asset, as it represents no future economic benefit.
(3) The total amount to be included in "Office furniture" for the rug is $\$ 10,000$, the total cost, regardless of whether this amount was paid in cash. Consequently, "Office furniture" should be increased by $\$ 7,500$. The $\$ 7,500$ liability arising from the purchase of the rug came into existence prior to the balance sheet date and must be added to the "Notes payable" amount.
(4) The computer is no longer owned by Star Scripts and therefore cannot be included in the assets. To do so would cause an overstatement of both assets and owner's equity. The "Office furniture" amount must be reduced by $\$ 800$.
(5) The $\$ 25,000$ described as "Other assets" is not an asset, because there is no valid legal claim or any reasonable expectation of recovering the income taxes paid. Also, the payment of federal income taxes by Debit was not a business transaction by Star Scripts. If a refund were obtained from the government, it would come to Joe personally, not to the business entity.
(6) The proper valuation for the land is its historical cost of $\$ 15,000$, the amount established by the transaction in which the land was purchased. Although the land may have a current fair value in excess of its cost, the offer by the friend to buy the land if Joe would move the building appears to be mere conversation rather than solid, verifiable evidence of the fair value of the land. The "cost principle," although less than perfect, produces far more reliable financial statements than would result if owners could "pull figures out of the air" in recording asset values.
(7) The accounts payable should be limited to the debts of the business, $\$ 30,000$, and should not include Joe's personal liabilities.


## SOLUTIONS TO CRITICAL THINKING CASES

30 Minutes, Medium
CASE 2.1
CONTENT OF A BALANCE SHEET

This case requires students to prepare a hypothetical balance sheet for an entity to be specified by the instructor. Therefore, we cannot provide a "solution."

The purpose of the case is to challenge students to think about the types of assets necessary to the operation of a specific type of business entity and also about the liabilities that are likely to exist. We find this case is very useful, but it requires reasonably sophisticated students. The case also lends itself well to classroom discussion.

We recommend assigning an entity that is either unusual in nature (such as a circus, a zoo, an airline, a sports team, or a riverboat cruise company), or one that is prominent in the local economy. Servicetype companies are most appropriate, as students have not yet been introduced to inventories.

It is helpful if the instructor has an annual report for the type of entity selected. However, students are not to locate an actual annual report prior to preparing their solutions; they are to develop their own thoughts as to a realistic asset mix and capital structure.

This case is intended to acquaint students with using the financial statements and annual report of a publicly held company of their (or your) choice. As students will select various reports, we cannot provide a solution. Although this case is unstructured, most students find it very interesting. It makes the introduction to the financial reporting process real.

Note to instructor: From a practical point of view, the usefulness of this case is dependent upon the ready availability to students of annual reports. Some large libraries maintain a file of print copies of annual reports. Also, many companies' financial statements are readily available on the Internet. In our classes, we have handed out annual reports from our own collection but increasingly rely on the internet for access to public company financial statements. After students have completed the case, we discuss in class various features of the reports and the financial reporting process.

Our 30 -minute time estimate is adequate for answering the questions raised in the case, but it does not provide for time that a student may spend in locating an annual report.
a. Bankers considering a loan application are particularly interested in the ability of the company to pay its debts. They want to make loans that will be repaid promptly and in full at the agreed maturity date, plus interest. Therefore, they give close attention to the amount of cash and other assets (such as accounts receivable) that will soon become cash. They compare these assets with the amount of existing liabilities of the company that become due in the near future. On this criterion, Moon Corporation appears superior to Star Corporation; its cash and receivables total $\$ 52,800$, which is two times the $\$ 26,400$ of notes payable and accounts payable combined. Star Corporation, on the other hand, has only $\$ 17,280$ of cash and accounts receivable compared with notes and accounts payable of $\$ 78,720$. Star Corporation may be insolvent or close to it. Certainly Moon Corporation would appear to have greater debt-paying ability in the near future.

A banker is also interested in the amount of owners' equity, since this ownership capital serves as a protecting buffer between the banker and any losses that may befall the business. Although Star Corporation has greater owners' equity than Moon Corporation, the difference is relatively small. Relating the owners' equity of the businesses to their total liabilities shows that Moon Corporation has owners' equity over four times the $\$ 26,400$ owed to creditors of the business. Star Corporation shows $\$ 140,160$ of owners' equity compared to $\$ 78,720$ of liabilities, or about two times the creditors' claims. Since the two companies were recently organized, the balances in the retained earnings accounts indicate that both companies are off to a profitable start. On balance, a banker would probably consider Moon Corporation to be the better prospect for a loan.
b. As an investor, you would probably be willing to pay a higher price to buy the capital stock of Star Corporation. Since both companies are newly organized and the cost of assets shown on the balance sheet approximates fair market value, we can assume in this case that total stockholders' equity is a reasonable indication of the fair market value of the capital stock. The total stockholders' equity you would acquire by buying the capital stock of Star Corporation is $\$ 22,080$ greater than the equity you would acquire by buying the capital stock of Moon Corporation ( $\$ 140,160-\$ 118,080=\$ 22,080)$.

An important consideration for an investor interested in Star Corporation is that it may be necessary to invest a significant additional amount of cash in the business in the near future to enable the company to pay the large note payable due in 60 days. Unless the investor has the resources to make any necessary additional investments in the business, he or she should not buy the capital stock of Star Corporation.

An investor would be interested in the earnings prospects of the companies, but no income statements or other information on income potential are provided in the case. Profitability of the two companies cannot really be compared by the balances in the retained earnings accounts, because either company may have earned profits that were distributed to the stockholders as dividends rather than being retained in the business.

## USING STATEMENTS OF CASH FLOW

a. John's preliminary evaluation is focusing too much on the "bottom line" and not looking at the details of the cash flow information. The most important difference between the cash flows of the two companies is the fact that Morris, Inc. has strong operating cash flows while Walker Company has declining operating cash flows that are even negative in Year-3. This indicates considerable weakness for Walker Company in terms of being able to generate cash flows on an ongoing basis in the future.

Another important difference is that Morris, Inc. is building its investment in assets each year, which probably bodes well for that company's future. Walker Company, on the other hand, invested in assets in Year-1 and Year-2, but in Year-3, the company sold assets in order to maintain its current level of cash.
b. One possibility is that Walker Company ran out of financing in Year-3. We do not know the source of its positive cash flows from financing activities in Year-1 and Year-2, but most likely it was from loans or investments by owner(s). One reasonable interpretation is that these sources were no longer available in Year-3, requiring the company to sell assets.
c. General recommendations to John should include the following:

- Look at the underlying details of financial statements, not just the final figures or bottom line.
- There are important differences in the various sources of cash. Generally, strong cash from operations is important to sustain business activity in the future.
- Negative cash flows from investing and financing activities are not necessarily bad. In the case of investing activities, negative cash flows signal that the company is building a strong asset base for the future (e.g., equipment, buildings, land). In the case of financing activities, negative cash flows signal that the company is reducing its debt (possibly but less likely its equity) and thereby relieving future cash flows from those payments. So, negative cash flows in investing and financing activities can be positive signals, particularly when combined with positive cash flows from operations. Operations are providing the cash needed to expand the business (investing activities) and reduce debt or pay a return to owners (financing activities).

1. Postponing the cash purchase of WordMaster would indeed leave Omega Software with an additional $\$ 8$ million in cash at year-end, which would make the company appear more liquid. There is nothing illegal or unethical about postponing this transaction. However, the fact that Omega makes a major cash expenditure of this nature shortly after the balance sheet date would have to be disclosed in notes accompanying the financial statements. Users of the statements would need to be aware both of Omega's cash outlay and of its acquisition of WordMaster in order to interpret the year-end statements properly.
2. The deliberate omission of liabilities from the balance sheet is unethical and illegal. This action would be in direct violation of the federal securities laws, and the responsible officers would probably face criminal charges. Further, the idea that no one would know is incorrect. The company's independent auditors would definitely discover a misrepresentation of this magnitude and would insist upon the statements being corrected. Otherwise, the auditor's report would alert the SEC as well as users of the financial statements to the misrepresentation.
3. There is nothing unethical or illegal about renegotiating the due date of a liability. In fact, as Omega needs to borrow money anyway, extending this obligation to Delta at a $10 \%$ interest rate may be a good idea. The due date of this liability may require disclosure in notes to the financial statements, but creditors will consider Omega more solvent if this liability is due in one year rather than due within 90 days. An issue Omega faces is whether the $10 \%$ interest rate is reasonable in today's credit market.
4. The intentional violation of generally accepted accounting principles with the intent to mislead financial statement users is both unethical and illegal. According to generally accepted accounting principles, corporations prepare their financial statements in conformity with those principles which do not permit the valuation of assets such as land at market values above cost.* Also, the auditors would take exception to this valuation.
*Note to instructor: Investments in some marketable securities, however, are presented in the balance sheet at market value. We discuss this valuation (called "mark-to-market") in Chapter 7. But at present, the cost principle still applies to land and other plant assets.

## PUBLIC COMPANY ACCOUNTING OVERSIGHT BOARD ETHICS, FRAUD \& CORPORATE GOVERNANCE

a. The mission of the PCAOB is stated as follows: "The PCAOB is a private-sector non-profit corporation created by Congress to oversee the audits of public companies and to protect the interests of investors and further the public interest in the preparation of informative, accurate, and independent audit reports."
b. The members of the PCAOB as of March 2016 are:

James R. Doty, chair<br>Lewis H. Ferguson<br>Jeanette M. Franzel<br>Jay D. Hanson<br>Steven B. Harris

c. The enforcement authority of the PCAOB is a broad investigative and disciplinary authority over registered public accounting firms and persons associated with such firms for noncompliance with the Sarbanes-Oxley Act of 2002. The PCAOB is directed to implement this authority by establishing by rule fair procedures for the investigation and discipline of registered public accounting firms and persons associated with these firms. The PCAOB may conduct investigations concerning any acts or practices, or omissions, that may violate any provision of the Sarbanes-Oxley Act of 2002 related to the preparation and issuance of audit reports and the obligations and liabilities of accountants with respect to those reports.
d. The Sarbanes-Oxley Act of 2002 directs the PCAOB to establish auditing and related professional practice standards for registered public accounting firms to follow in the preparation and issuance of audit reports.
a. The business address of Cisco Systems is:

170 West Tasman Drive
San Jose, CA 95134
Note: We cannot supply quantitative answers to parts $b$ through $e$, because they vary from quarter to quarter. Our answers indicate only where the data are found in Cisco System's latest financial statements.
b. Cash and Cash Equivalents is the first item in the balance sheet. The end-of-quarter balance appears in the left column, and the end of the preceding year on the right. It may increase or decrease between any two dates.
c. The most recent figure is in the far left column. The next column to the right shows income for the same quarter of the prior year.
d. Cash provided by operations for the year to date appears in the left column of the Condensed Consolidated Statement of Cash Flows.
e. There is no "answer" to part $e$. It merely encourages students to explore. You might ask them to explain in class what they found.

## 2

## BASIC FINANCIAL STATEMENTS

## Chapter Summary

Financial statements are the primary means of communicating financial information to users. Chapter 2 covers the income statement, balance sheet, and statement of cash flows.

Chapter 1 set forth the objectives of the financial reporting process, and indicated that these objectives are met in large part by a set of general purpose financial statements. In this chapter, we take up the task of introducing the balance sheet, income statement, and the statement of cash flows.

The presentation is organized around the accounting equation. The equation serves as the basis for elementary transaction analysis. A continuing illustration examines the impact of a number of simple transactions upon the balance sheet of a simple service business. Revenue and expense transactions have been included so that we might introduce the income statement and statement of cash flows at an elementary level. This in turn has provided the opportunity to discuss and illustrate statement articulation.

Before closing, the chapter emphasizes the importance of adequate disclosure regarding both financial and nonfinancial information, thereby reinforcing the Chapter 1 theme that the financial reporting process is broader than the financial statements.

The chapter also covers accounting principles dealing with asset valuation, as well as an introduction to forms of business organization.

## Learning Objectives

1. Explain the nature and general purposes of financial statements.
2. Explain certain accounting principles that are important for an understanding of financial statements and how professional judgment by accountants may affect the application of those principles.
3. Demonstrate how certain business transactions affect the elements of the accounting equation: Assets $=$ Liabilities + Owners' Equity.
4. Explain how the statement of financial position, often referred to as the balance sheet, is an expansion of the basic accounting equation.
5. Explain how the income statement reports an enterprise's financial performance for a period of time in terms of the relationship of revenues and expenses.
6. Explain how the statement of cash flows presents the change in cash for a period of time in terms of the company's operating, investing, and financing activities.
7. Explain how the statement of financial position (balance sheet), income statement, and statement of cash flows relate to each other.
8. Explain common forms of business ownership-sole proprietorship, partnership, and corporation - and demonstrate how they differ in terms of their statements of financial position.
9. Discuss the importance of financial statements to a company and its investors and creditors and why management may take steps to improve the appearance of the company in its financial statements.

## Brief Topical Outline

A. Introduction to financial statements
B. A starting point: statement of financial position

1. The concept of the business entity
2. Assets
a. The cost principle
b. The going-concern assumption
c. The objectivity principle-see Your Turn (page 46)
d. The stable-dollar assumption-see International Case in Point (page 46)
3. Liabilities
4. Owners' equity
a. Increases in owners' equity
b. Decreases in owners' equity
5. The accounting equation
6. The effects of business transactions: an illustration
a. The business entity
b. Overnight's accounting policies
c. The company's first transaction
d. Purchase of an asset for cash
e. Purchase of an asset and financing part of the cost
f. Purchase of an asset on account
g. Sale of an asset
h. Collection of an account receivable
i. Payment of a liability
j. Earning of revenue
k. Payment of expenses
7. Effects of these business transactions on the accounting equation
C. Income statement (illustrated on pages 54 \& 55)
D. Statement of cash flows (illustrated on page 56)-see Case in Point (page 56 )
E. Relationships among financial statements-see Pathways Connection and Your Turn (page 59)
F. Forms of business organization
8. Sole proprietorships
9. Partnerships
10. Corporations
11. Reporting ownership equity in the statement of financial position (illustrated on pages $\mathbf{6 0 \& 6 1}$ )
a. Sole proprietorships
b. Partnerships
c. Corporations
G. The use of financial statements by external parties
12. The short run versus the long run
13. Evaluating short-term liquidity
14. The need for adequate disclosure
15. Management's interest in financial statements-see Ethics, Fraud, \& Corporate Governance (page 63)
H. Concluding remarks

## Topical Coverage and Suggested Assignments

| Class <br> Meetings <br> on Chapter | Topical <br> Outline <br> Coverage | Discussion <br> Questions* | Brief <br> Exercises* | Exercises* | Problems* | Critical <br> Thinking <br> Cases* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | $\mathrm{~A}-\mathrm{D}$ | $3,4,5,8$ | $1,3,4$ | $1,4,6$ | $1,3,6$ | 1 |
| 2 | $\mathrm{E}-\mathrm{I}$ | $9,14,15$ | $7,9,10$ | $11,12,13$ | $7,8,9$ | 3 |

*Homework assignment (to be completed prior to class)

## Comments and Observations

## Teaching Objectives for Chapter 2

The chapter introduces technical material, including the balance sheet, income statement, statement of cash flows, several generally accepted accounting principles, the accounting equation, and the effects of business transactions upon assets, liabilities, and owners' equity. Our objectives in presenting this chapter are:

1. Describe the nature of financial statements. Explain the role of generally accepted accounting principles in this process.
2. Illustrate and explain a balance sheet. Define the terms assets, liabilities, and owners, equity, and discuss the basic accounting principles relating to asset valuation. Discuss the uses and limitations of this financial statement.
3. Introduce the accounting equation and illustrate the effects of business transactions upon this equation and upon a balance sheet.
4. Introduce the income statement, emphasizing the nature of revenues and expenses.
5. Introduce the statement of cash flows and distinguish among operating, investing, and financing activities.
6. Explain and illustrate the concept of financial statement articulation.
7. Define proprietorship, partnership, and the corporation as forms of business organization, and illustrate the effect of the form of organization on the presentation of owners' equity in the financial statements.
8. Explain the importance of adequate disclosure.

## General Comments

Introducing the financial statements. Our overriding objective in this chapter is to introduce students to the balance sheet, income statement, and statement of cash flows. We find Problem $2.8 \boldsymbol{A}$ useful for this purpose. Exercise 1 defining assets and liabilities, stimulates student interest when discussed in class. Also, it is short enough that they can be discussed without having been assigned as homework. We also recommend Problem 9 or 10 for initiating a lively classroom discussion of many of the concepts introduced in this chapter.

In covering Chapter 2, we like to continue the overview of the financial reporting process begun in Chapter 1. Case 2.3 gives students a great opportunity to exercise many of the skills and concepts covered in chapter 2 as they analyze the balance sheets of two separate companies for the purpose of making decisions. Students gain a better understanding of how external users such as investors and creditors may use the information contained in the general purpose financial statements to make better business decisions.

Have you considered using annual reports? One method of bringing the "real world" into the classroom is through the use of annual reports. Annual report information can be obtained through the SEC's EDGAR database available on the Internet, or from individual company home pages.

We encourage students to review these reports throughout the course and to note any similarities and variations between their reports and the textbook treatment of various topics. These comparisons increase students' interest in the course, prompt interesting questions, and demonstrate the diversity, which exists in practice.

We also urge instructors to spend some class time examining how various accounting transactions impact the accounting equation. In the textbook, we walk through the transactions of Overnight Auto Service. Subsequent to each transaction, we examine the changes that occurred within the accounting equation. This understanding better prepares students to learn the rules of double-entry bookkeeping, which are introduced in Chapter 3. Instructors may want to present the balance sheet on January 20, 2018 alongside the balance sheet on January 31, 2018. This enables students to see the culmination of all of the recorded transactions. Students can also compare the financial position and liquidity of the company between the two reports.

## Supplemental Exercises

## Internet Exercise

Case 2-7 introduces students to the EDGAR database on the SEC website. Students learn to retrieve the quarterly report ( 10 Q ) from the website. This is a good opportunity for instructors to assist students in navigating the SEC website. When students initially visit the SEC website, they may feel a bit overwhelmed. From the homepage, they should look in the "Information for" section and select "EDGAR Filers." Next, click on "Company Filings Search" in the left menu. At this point, students have the option of searching by company name or ticker symbol if they have that available. After retrieving the filings, they have options to view the documents as well as the Interactive Data. We find this to be a valuable teaching moment in introducing students to those basic financial research skills.

This chapter briefly introduces the stable dollar assumption. Students can become familiar with the impact of inflation on monetary valuations using the Inflation Calculator at the Westegg website. This site provides a calculator that allows a monetary amount in one year to be converted into an equivalent amount in a second year.

CHAPTER 2

## 10-MINUTE QUIZ A

NAME
\#
SECTION

Indicate the best answer for each question in the space provided.
1 The financial statements of a business entity:
a Include the balance sheet, income statement, and income tax return.
b Provide information about the profitability and financial position of the company.
c Are the first step in the accounting process.
d Are prepared for a fee by the Financial Accounting Standards Board.
2 A balance sheet is designed to show the financial position of an entity:
a At a single point in time.
b Over a period of time such as a year or quarter.
c At December 31 of the current year.
d At January 1 of the coming year.
3 Accounts payable and notes payable are:
a Always less than the amount of cash a business owns.
b Creditors.
c Written promises to pay a certain amount, plus interest, at a definite future date.
d Liabilities.
4 The balance sheet of Dotty Designs includes the following items:

| Accounts Receivable | Cash |
| :--- | :--- |
| Capital Stock | Accounts Payable |
| Equipment | Supplies |
| Notes Payable | Notes Receivable |

This list includes:
a Four assets and three liabilities.
b Five assets and three liabilities.
c Five assets and two liabilities.
d Six assets and two liabilities.
5 An accounting entity may best be described as:
a An individual.
b A particular economic unit.
c A publicly owned corporation.
d Any corporation, regardless of size.

CHAPTER 2
10-MINUTE QUIZ B

NAME $\qquad$ \#

## SECTION

Presented below is the balance sheet for Sabino Family Dentistry on January 1 of the current year.

## SABINO FAMILY DENTISTRY <br> Balance Sheet <br> January 1, 20

Assets

| Cash | \$ 33,000 |
| :---: | :---: |
| Accounts receivable.......... | 51,150 |
| Land | 313,500 |
| Building | 371,250 |
| Equipment.... | 57,750 |

Total assets $\qquad$

## Liabilities \& Stockholders' Equity

Liabilities:
Accounts payable $\qquad$ \$74,250
Total liabilities. $\qquad$ \$74,250
Owners' equity:
Capital stock
752,400
Total liabilities and owners' equity............ $\$ 826,650$

During the first few days of January, the following transactions occurred:
Jan 1 The business borrowed $\$ 99,000$ from the bank, giving a note payable due in 90 days.
3 Additional capital stock was issued in exchange for $\$ 44,550$ cash.
3 Equipment was purchased for $\$ 62,700$ on credit.
5 The business collected $\$ 26,400$ of its accounts receivable and paid $\$ 37,950$ of its accounts payable.

Indicate your answer to each of the following questions in the space provided.
1 On January 6, total assets of the business amount to:
a $\$ 826,650$.
b $\$ 994,950$.
c $\$ 957,000$.
d $\$ 950,400$.

2 On January 6, owners' equity amounts to:
a $\$ 752,400$.
b $\$ 44,550$.
c $\$ 796,950$.
d $\$ 895,950$.

3 On January 6, the accounts payable balance is:
a $\$ 136,950$.
b $\$ 36,300$.
c $\$ 24,750$.
d $\$ 99,000$.

4 On January 6, the accounts receivable balance is:
a $\$ 24,750$.
b $\$ 38,775$.
c $\$ 77,550$.
d $\$ 63,525$.

5 On January 6, the cash balance is:
a $\$ 127,050$.
b $\$ 138,600$.
c $\$ 165,000$.
d $\$ 202,950$.

## CHAPTER 2 <br> NAME <br> SECTION <br> $\qquad$ <br> Presented below is the balance sheet for Manhattan Family Dentistry on January 1 of the current year. <br> MANHATTAN FAMILY DENTISTRY <br> Balance Sheet <br> January 1, 20

 \# $\qquad$Assets

| Cash | \$ 20,000 | Liabilities: |  |
| :---: | :---: | :---: | :---: |
| Accounts receivable.......... | 31,000 | Accounts payable | \$ 45,000 |
| Land ........................... | 190,000 | Total liabilities. | \$ 45,000 |
| Building .......................... | 225,000 | Owners' equity: |  |
| Equipment........................ | 35,000 | Capital stock.. | 456,000 |
| Total assets...................... | \$501,000 | Total liabilities and owners' equity........... | \$501,000 |

During the first few days of January, the following transactions occurred:
Jan 2 Equipment was purchased for $\$ 38,000$ on credit.
2 The business collected $\$ 16,000$ of its accounts receivable and paid $\$ 23,000$ of its accounts payable.
3 The business borrowed $\$ 60,000$ from the bank, giving a note payable due in 90 days.
3 Additional capital stock was issued in exchange for \$27,000 cash.
Complete the following balance sheet for Manhattan Family Dentistry on January 4 of the current year.

# MANHATTAN FAMILY DENTISTRY 

## Balance Sheet <br> January 4, 20

## Assets

Cash ................................. \$

Accounts receivable...........
Land $\qquad$
Building $\qquad$
Equipment $\qquad$

Total assets $\qquad$ .

Liabilities \& Owners' Equity
Liabilities:
Notes payable $\qquad$ \$
Accounts payable
Total liabilities.................................. \$
Owners' equity:
Capital stock
Total liabilities and owners' equity. $\qquad$ s
$\qquad$

## CHAPTER 2

## 10-MINUTE QUIZ D

NAME $\qquad$ \#

## SECTION

$\qquad$
Complete the January 31, 20__, balance sheet of Countrywide Legal Services using the following information.
(1) Stockholders' equity at January 1, 20 _, included capital stock of $\$ 140,000$.
(2) The land and building were purchased by the business for a total price of $\$ 200,000$ on January 25 , $20 \ldots$, from a company forced out of business. On January 31, an appraiser valued the property at $\$ 260,000$.
(3) Additional capital stock was issued in exchange for $\$ 50,000$ cash.
(4) Retained earnings at January 31, 20 $\qquad$ , amounted to $\$ 49,400$.

## COUNTRYWIDE LEGAL SERVICES

Balance Sheet
January 31, 20

## Assets Liabilities \& Owners' Equity

| Cash | \$ 90,000 | Liabilities: |  |
| :---: | :---: | :---: | :---: |
| Accounts receivable...... |  | Notes payable | \$ |
| Land | 135,000 | Accounts payable. | 45,600 |
| Building ...................... |  | Total liabilities.. | \$ |
| Equipment................... | 35,000 | Owners' equity: <br> Capital Stock $\qquad$ <br> Retained earnings $\qquad$ |  |
| Total assets.................. | \$ | Total liabilities and owners' equity ......... | \$375,000 |

## SOLUTIONS TO CHAPTER 2 10-MINUTE QUIZZES

QUIZ A
1 B
2 A
3 D
4 C
5 B
Learning Objective 2, 4, 5, 6

## QUIZ B

1 B
2 C
3 D
4 A
5 C
Learning Objective 3, 4

## QUIZ C

## MANHATTAN FAMILY DENTISTRY <br> Balance Sheet <br> January 4, 20

## Assets

| Cash | \$ 100,000 ${ }^{\text {a }}$ |
| :---: | :---: |
| Accounts receivable ........... | $15,000^{\text {b }}$ |
| Land .............................. | 190,000 |
| Building ........................... | 225,000 |
| Equipment....................... | 73,000 ${ }^{\text {c }}$ |

## Liabilities \& Owners' Equity

Liabilities:
Notes payable ...................................... \$60,000
Accounts payable.................................. 60,000 ${ }^{\text {e }}$
Total liabilities................................... $\quad$ \$120,000
Owners' equity:
Capital stock ......................................... $\quad$ 483,000 ${ }^{\text {d }}$

Total assets $\qquad$ \$603,000
Total liabilities and owners' equity $\qquad$ \$603,000

## Computations:

a $\$ 20,000+\$ 16,000(\mathrm{~A} / \mathrm{R}$ collected) $-\$ 23,000($ paid on $\mathrm{A} / \mathrm{P})+\$ 60,000$ (borrowed) $+\$ 27,000$ $($ invested $)=\$ 100,000$
b $\$ 31,000-\$ 16,000$ collected $=\$ 15,000$
c $\$ 35,000+\$ 38,000$ (equipment purchased) $=\$ 73,000$
d $\$ 456,000+\$ 27,000$ additional investment $=\$ 483,000$
e A/P $\$ 45,000+\$ 38,000-\$ 23,000($ paid $)=\$ 60,000$
Learning Objective: 4

## QUIZ D

# COUNTRYWIDE LEGAL SERVICES <br> Balance Sheet <br> January 31, 20 

Assets
Cash ..............................
Accounts receivable.......
Land ...........................
Building ...................
Equipment...............

Total assets $\qquad$

Liabilities \& Owners' Equity
Liabilities:

| Notes payable |  | \$ 90,000 ${ }^{\text {f }}$ |
| :---: | :---: | :---: |
| Accounts payable. |  | 45,600 |
| Total liabilities. |  | \$135,600 |
| Owners' equity: |  |  |
| Capital Stock ..... | \$190,000 ${ }^{\text {d }}$ |  |
| Retained earnings .... | 49,400 | \$239,400 |
| Total liabilities and owners' equity |  | \$375,000 |

Computations:
a Total assets must be equal to total liabilities plus owners' equity of $\$ 375,000$.
b $\$ 200,000$ (cost of land and building) less $\$ 135,000$ for land $=\$ 65,000$ for building. (Appraised value of property ignored.)
c Accounts receivable must be $\$ 50,000$ to achieve total assets of $\$ 375,000$.
d $\$ 140,000$ (capital stock at January 1) plus $\$ 50,000$ (additional investment).
e Total liabilities must be $\$ 135,600$ to achieve total liabilities plus owners' equity of $\$ 375,000$.
f Notes payable must be $\$ 90,000$ to achieve total liabilities of $\$ 135,600$.
Learning Objective: 4

## Chapter 02-Basic Financial Statements

## Assignment Guide to Chapter 2

|  | Brief Exercises | Exercises | Problems |  |  |  |  |  |  |  |  |  | Cases |  |  |  |  |  | Net |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item Number | 1-10 | 1-17 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 1 | 2 | 3 | 4 | 5 | 6 |  |
| Time estimate (in minutes) | $<10$ | $<15$ | $\begin{array}{r} 1 \\ 5 \\ \hline \end{array}$ | 15 | 15 | 15 | 20 | 20 | 35 | 40 | 35 | 30 | 30 | 30 | 30 | 30 | 35 | $\begin{aligned} & 3 \\ & 0 \\ & \hline \end{aligned}$ | 25 |
| Difficulty rating | E | E | E | E | M | M | M | M | M | S | S | S | M | S | M | M | M | E | E |
| Learning Objectives: <br> 1. Explain the nature and general purpose of financial statements. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2. Explain certain accounting principles that are important for an understanding of financial statements and how professional judgment by accountants may affect the application of those principles. |  | 4,10 |  |  |  |  |  |  |  |  |  | $\checkmark$ |  |  |  |  |  |  |  |
| 3. Demonstrate how certain business transactions affect the elements of the accounting equation: Assets = Liabilities + Owner's Equity. | 1,2 | 1, 5, 6, 7 |  | $\checkmark$ | $\checkmark$ | $\checkmark$ |  |  | $\checkmark$ |  |  |  |  |  |  |  |  |  |  |
| 4. Explain how the statement of financial position, often referred to as the balance sheet, is an expansion of the basic accounting equation. | 3, 4 | 2, 3, 16 | $\sqrt{ }$ |  |  |  | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |  | $\checkmark$ |  | $\checkmark$ |
| 5. Explain how the income statement reports an enterprise's financial performance for a period of time in terms of the relationship of revenues and expenses. | 5,6 | $\begin{gathered} 12,13,16, \\ 17(\mathrm{M}) \\ \hline \end{gathered}$ |  |  |  |  |  |  |  | $\checkmark$ |  |  |  | $\checkmark$ |  |  |  |  | $\checkmark$ |
| 6. Explain how the statement of cash flows presents the change in cash for a period of time in terms of the company's operating, investing, and financing activities. | 7 | 11, 14, 16 |  |  |  |  |  |  | $\sqrt{ }$ | $\sqrt{ }$ |  |  |  | $\checkmark$ |  | $\checkmark$ |  |  |  |
| 7. Explain how the statement of financial position (balance sheet), income statement, and statement of cash flows relate to each other. | 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Chapter 02-Basic Financial Statements



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[^1]:    *BS = Balance sheet; IS = Income statement; $\mathbf{S C F}=$ Statement of cash flows

